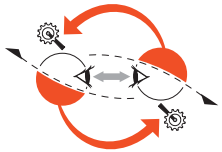


# CONVERSATION



cybernetics reviewed

Gordon Pask

double-loop architectures

conversation theory

applications

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# CYBERNETICS

---

OR CONTROL AND  
COMMUNICATION  
IN THE ANIMAL  
AND THE MACHINE

---

Norbert Wiener

PROFESSOR OF MATHEMATICS  
THE MASSACHUSETTS INSTITUTE  
OF TECHNOLOGY

THE TECHNOLOGY PRESS

---

JOHN WILEY & SONS, INC., NEW YORK

HERMANN et CIE, PARIS

# CYBERNETICS

CIRCULAR CAUSAL AND FEEDBACK MECHANISMS  
IN BIOLOGICAL AND SOCIAL SYSTEMS

---

*Transactions of the Tenth Conference  
April 22, 23, and 24, 1953, Princeton, N. J.*

*Edited by*

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JANET FRED LYNCH, *Assistant for the Conference Program*

† Absent.

all from  
"soft sciences"



communication and regulation

in

goal-directed systems,  
organic or constructed

first-order cybernetics

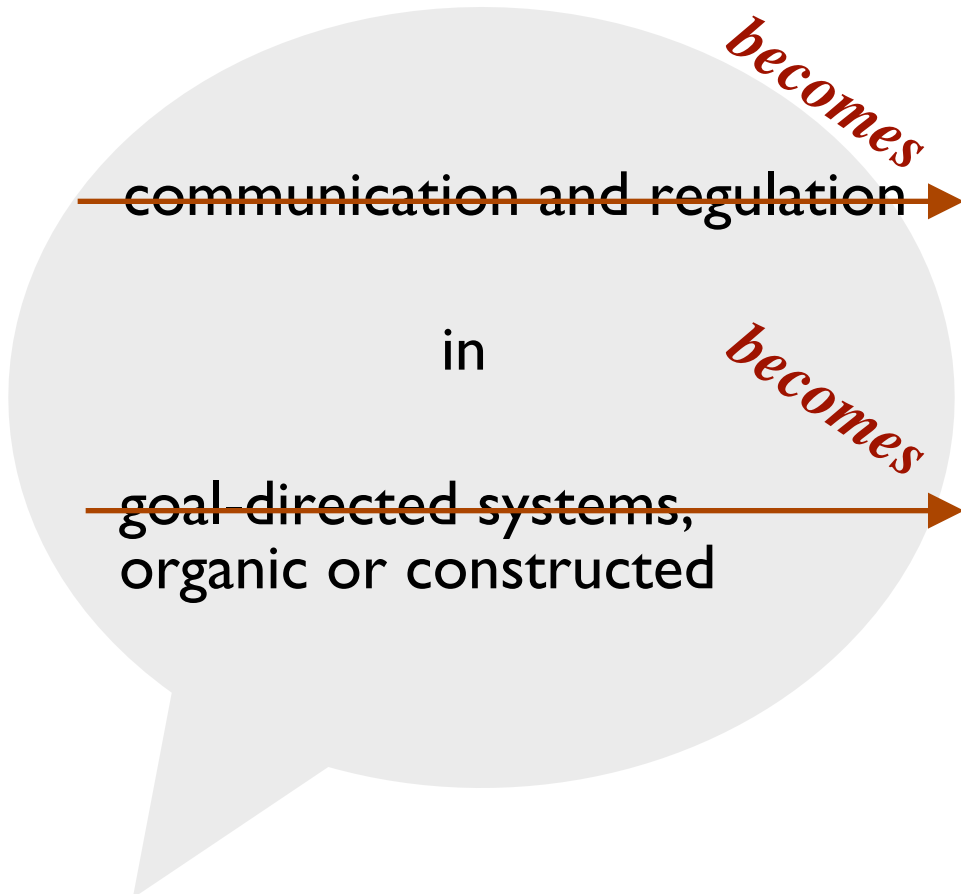


communication and regulation

in

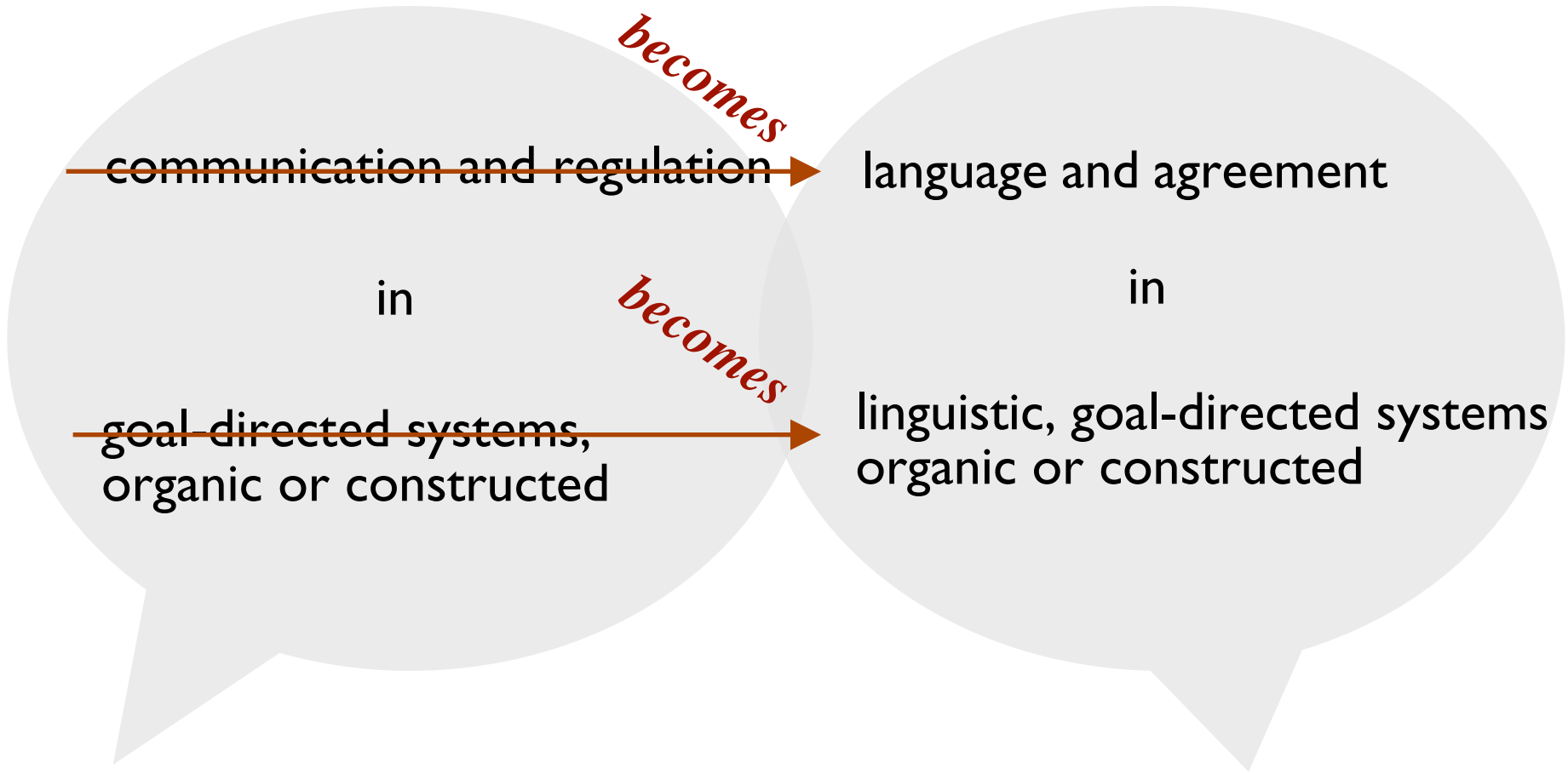
goal-directed systems,  
organic or constructed

first-order cybernetics



first-order cybernetics





first-order cybernetics

communication and regulation

in

goal-directed systems,  
organic or constructed

first-order cybernetics

language and agreement

in

linguistic, goal-directed systems  
organic or constructed

second-order cybernetics

communication and regulation

in

goal-directed systems,  
organic or constructed

science of  
observed systems

language and agreement

in

linguistic, goal-directed systems  
organic or constructed

science of  
observing systems



# CYBERNETICS

system has goal

system aims toward goal

environment affects aim

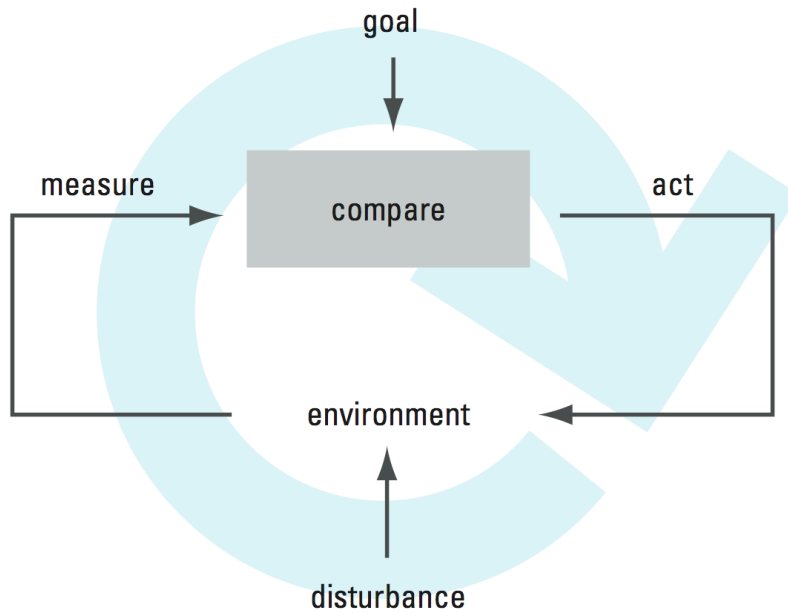
information returns to system—'feedback'

system measures difference between state and goal  
—detects 'error'

system acts to correct the error, to achieve its goal

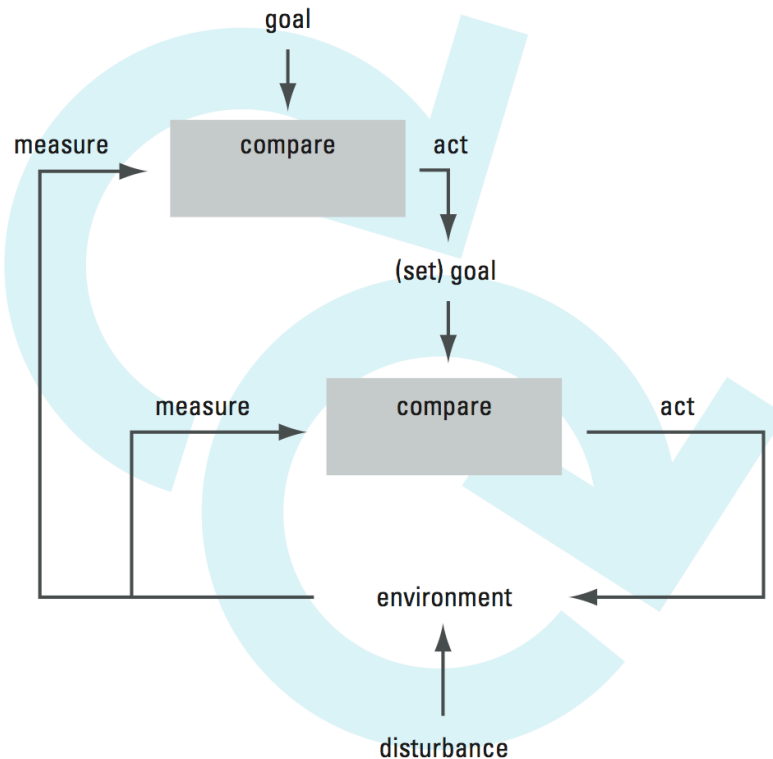
# first-order cybernetics

cybernetics explains how circular causal systems work — single loop



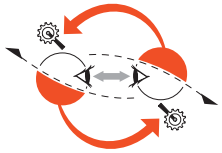
# double-loop systems

cybernetics explains how circular causal systems work— even when they self-regulate and modify their goals.



# CONVERSATION

cybernetics reviewed



Gordon Pask

double-loop architectures

conversation theory

applications







# concepts

double-loop interaction

uncertainty regulation in learning

conceptual learning style

coherence & the kinetics of thinking

entailment meshes

architecture of conversation

consciousness is conserved

## Review Papers by Gordon Pask/Relatively Accessible

---

These materials are offered with the desire to make them available to the widest possible audience. The files are large PDFs with variable download times and variable visual quality. They may be searched using the usual "find" functions in PDF readers. Last updated April 19, 2011.

### Details of Pask's cybernetic machines, Musicolour and Colloquy of Mobiles

**"A Comment, A Case History, and a Plan"**, in Cybernetic Serendipity, J. Reichardt, (Ed.), Rapp. And Carroll, 1970. Reprinted in Cybernetics, Art and Ideas, Reichardt, J., (Ed.) Studio Vista, London, 1971, 76-99. (problem with prior PDF repaired on 30 December 2010)

### Review of Pask's approach to conversation, its embodiment and representation

**"The Limits of Togetherness"**, Proceedings, Invited Keynote address to IFIP, World Congress in Tokyo and Melbourne, Editor, S. Lavington. Amsterdam, New York, Oxford: North holland Pub. Co., 1980, 999-1012.

### On the nature of goal-directed systems (Heinz von Foerster's favorite Pask paper)

**"The meaning of cybernetics in the behavioural sciences"**, reprinted in Progress of Cybernetics, edited by J. Rose, 1969.

# some major collaborators

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Bernard C. E. Scott

# reliable reporters

Bernard C. E. Scott

Diana Laurillard

Usman Haque

Ranulph Glanville

# The Architectural Relevance of Gordon Pask

Usman Haque reviews the contribution of Gordon Pask, the resident cybernetician on Cedric Price's Fun Palace. He describes why in the 21st century the work of this early proponent and practitioner of cybernetics has continued to grow in pertinence for architects and designers interested in interactivity.

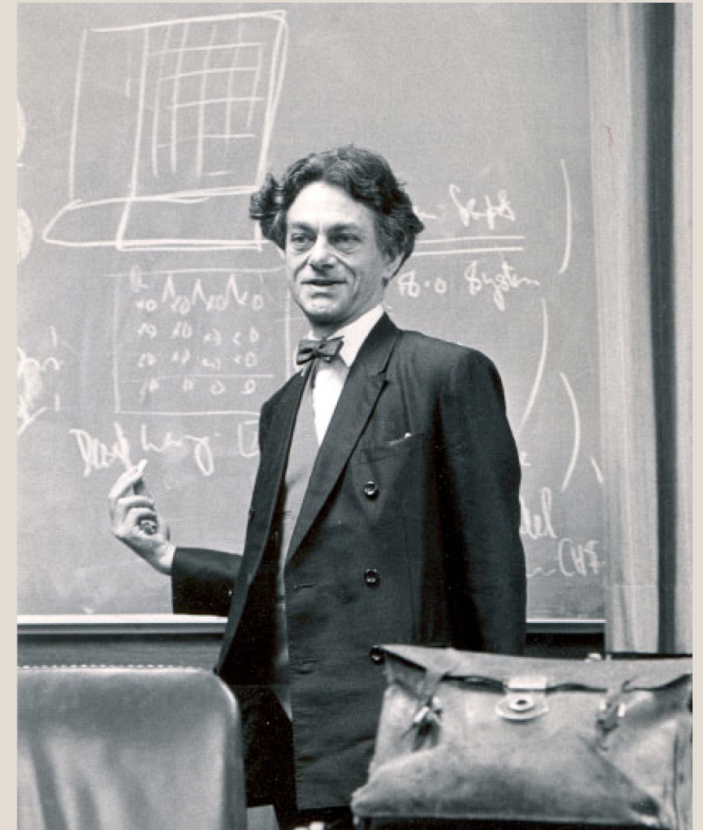
## THE ARCHITECTURAL RELEVANCE OF CYBERNETICS

Gordon Pask

It is easy to argue that cybernetics is relevant to architecture in the same way that it is relevant to a host of other professions; medicine, engineering or law. PERT programming, for example, is unequivocally a 'cybernetic' technique and it is commonly employed in construction scheduling. Computer assisted design is a 'cybernetic' method and there are several instances of its application to architecture, (for example, the WSCC's planning scheme in which the designer uses a graphic display to represent the disposition of structural modules on a grid and in which the computer summarizes the cost effort consequences of a proposed layout). Of these cases the first (PERT programming) is a valuable but quite trivial application of cybernetics: the second is likely

them, criticizing them and evaluating them (in statements of stability or style). Indeed, when interpreted, the body of metalinguistic statements formed the theory of pure architecture. Consequently, architects did not need to see themselves as systems designers, even though they designed systems, and the evidence suggests that they did not do so.<sup>3</sup> Instead the professional image was that of a sophisticated house, college or theatre builder.

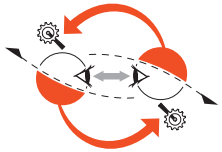
In the course of the Victorian era new techniques were developed too rapidly to be assimilated into pure architecture and new problems were posed and could no longer be solved by applying the rules of pure architecture for example, make a 'railway station' or make 'great exhibitions'. The solution to such (in the



# CONVERSATION

cybernetics reviewed

Gordon Pask



double-loop architectures

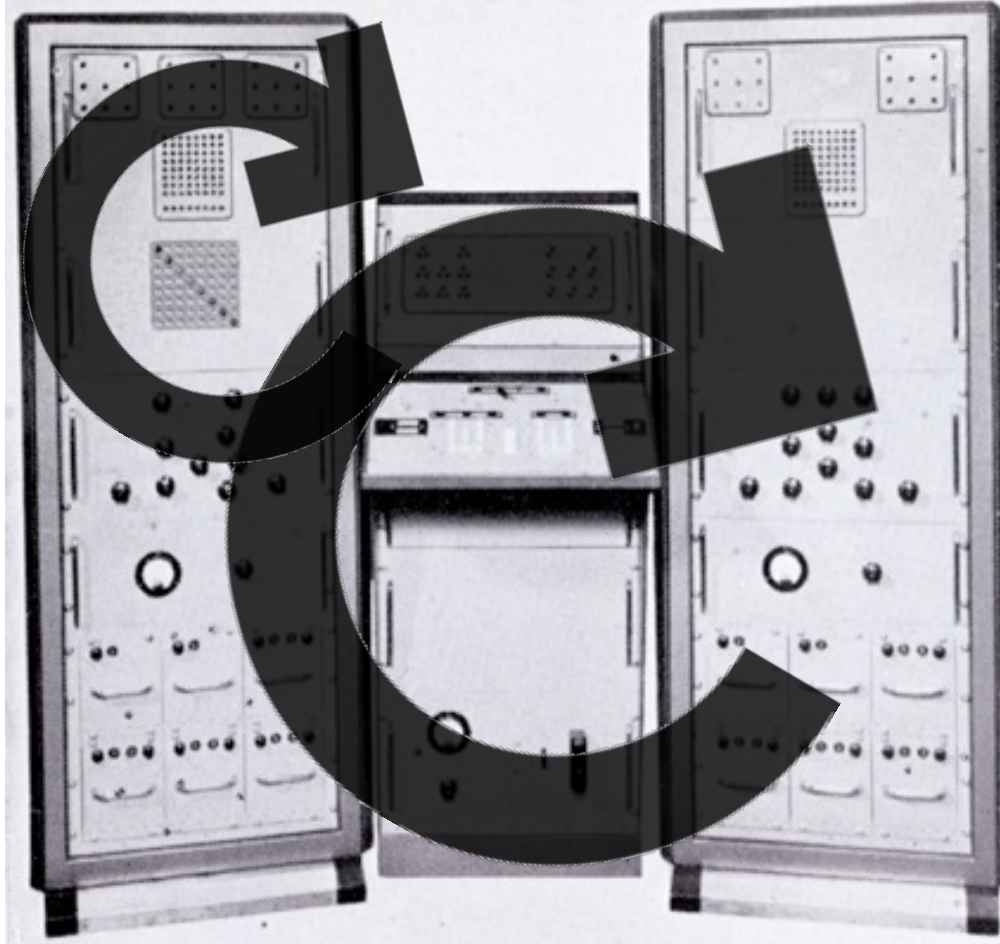
conversation theory

applications

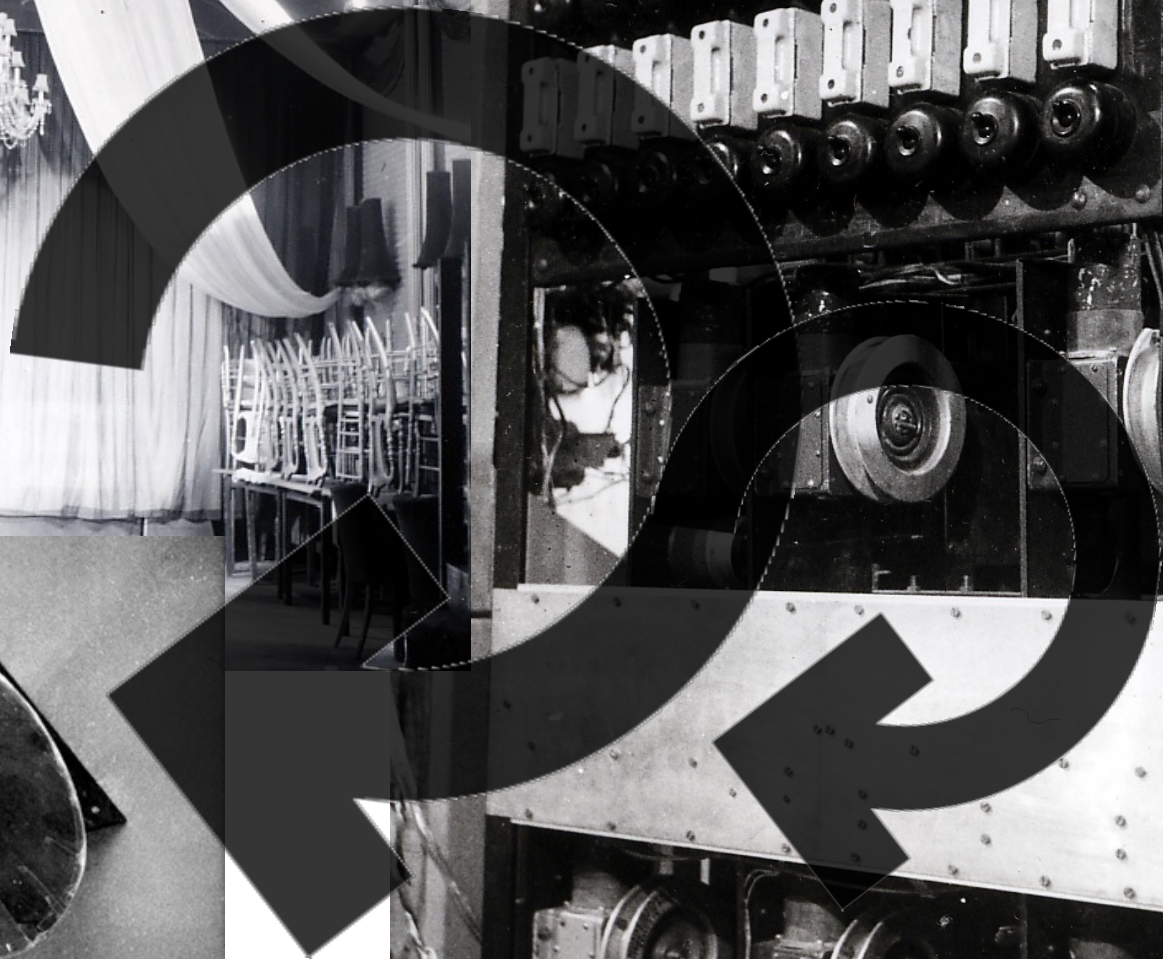
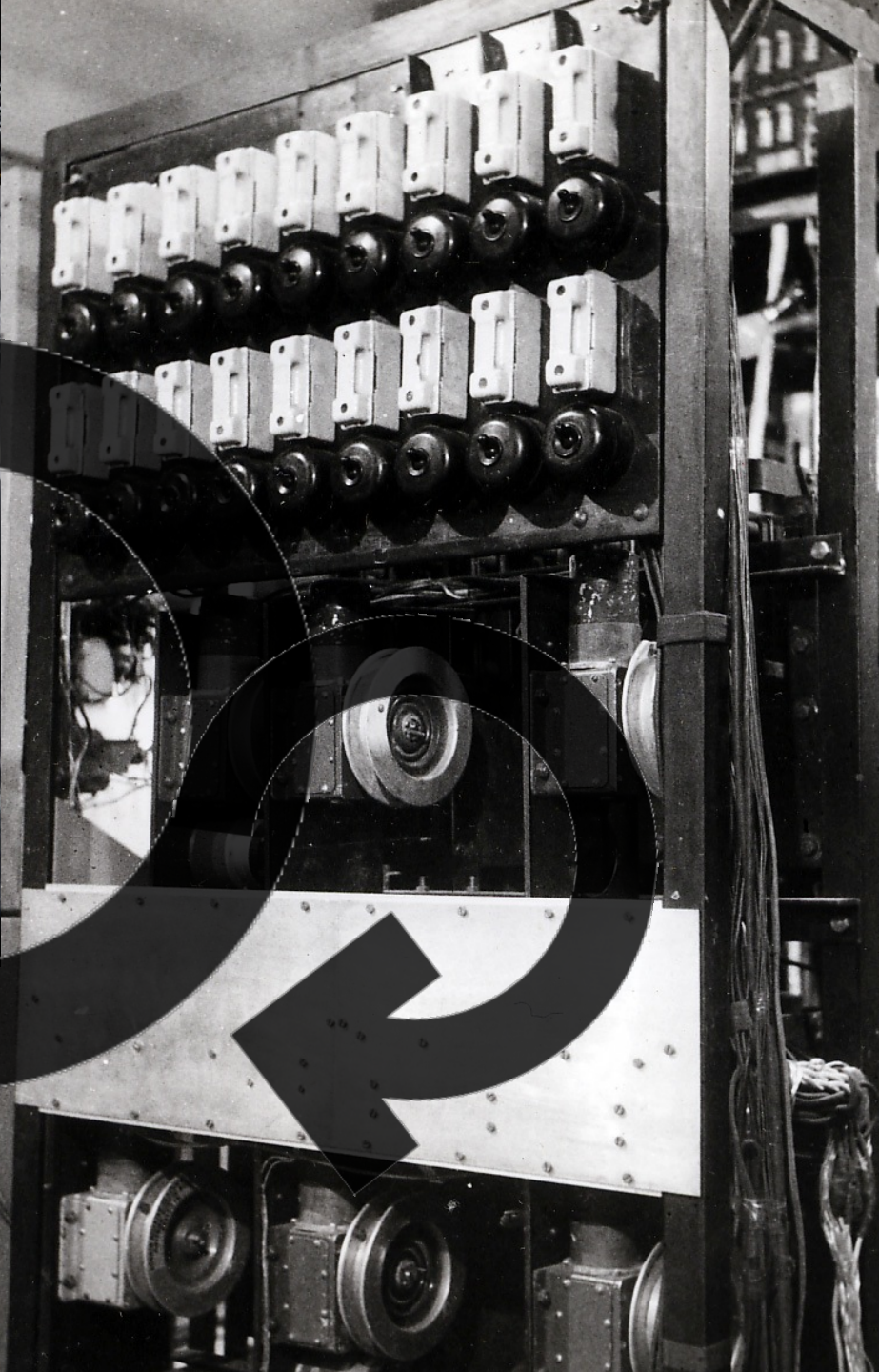
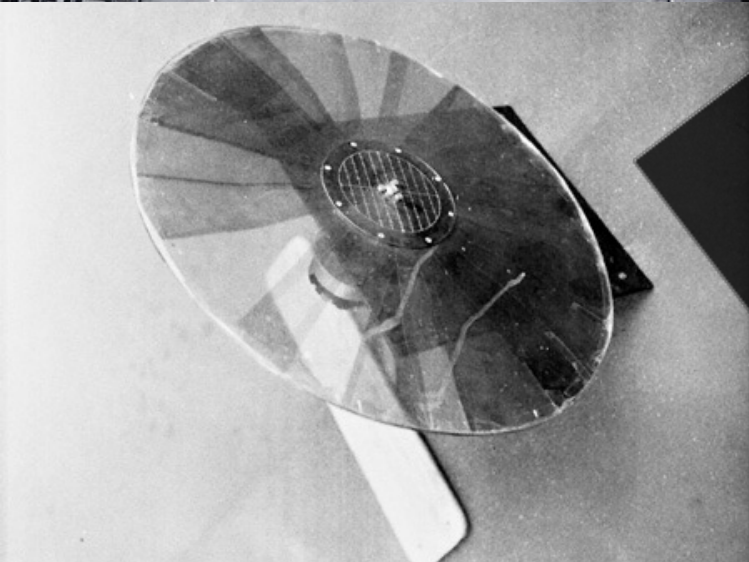
TEACHER  
SIMULATOR

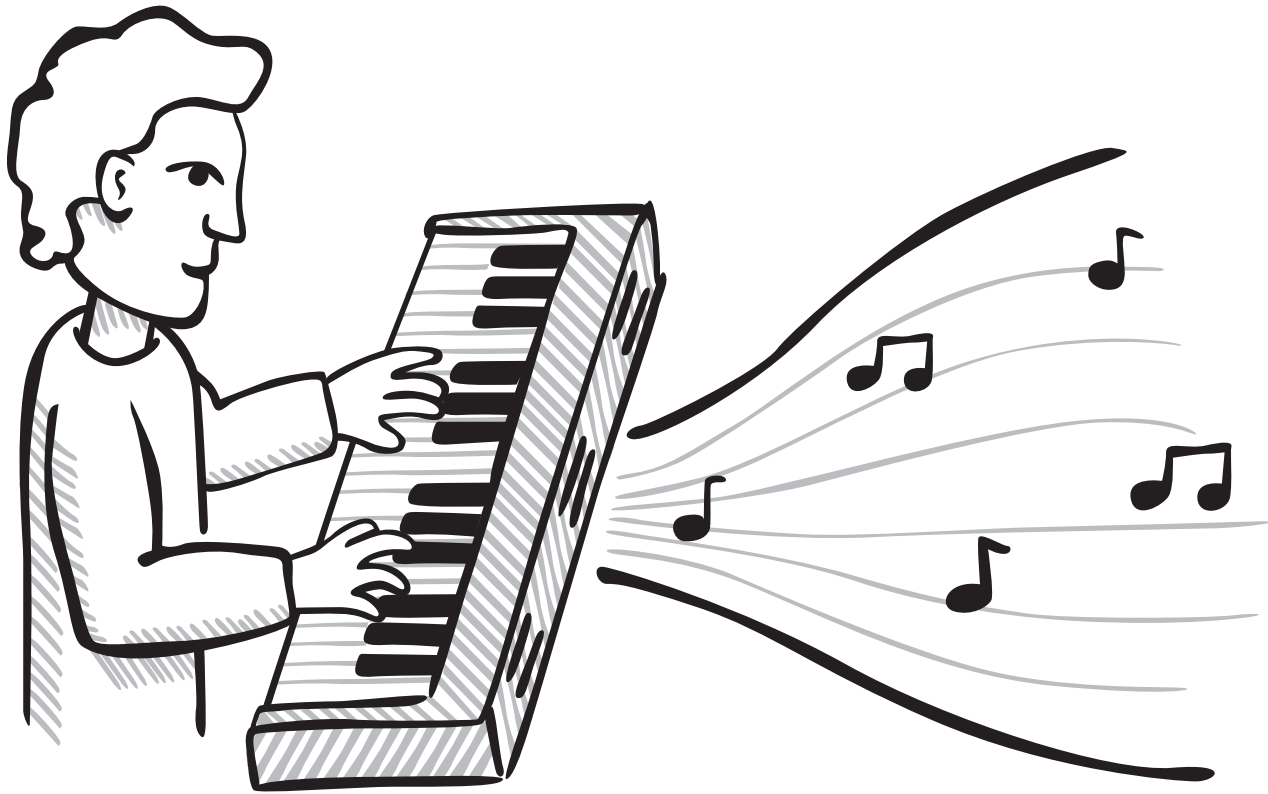
CONTROL  
CONSOLE

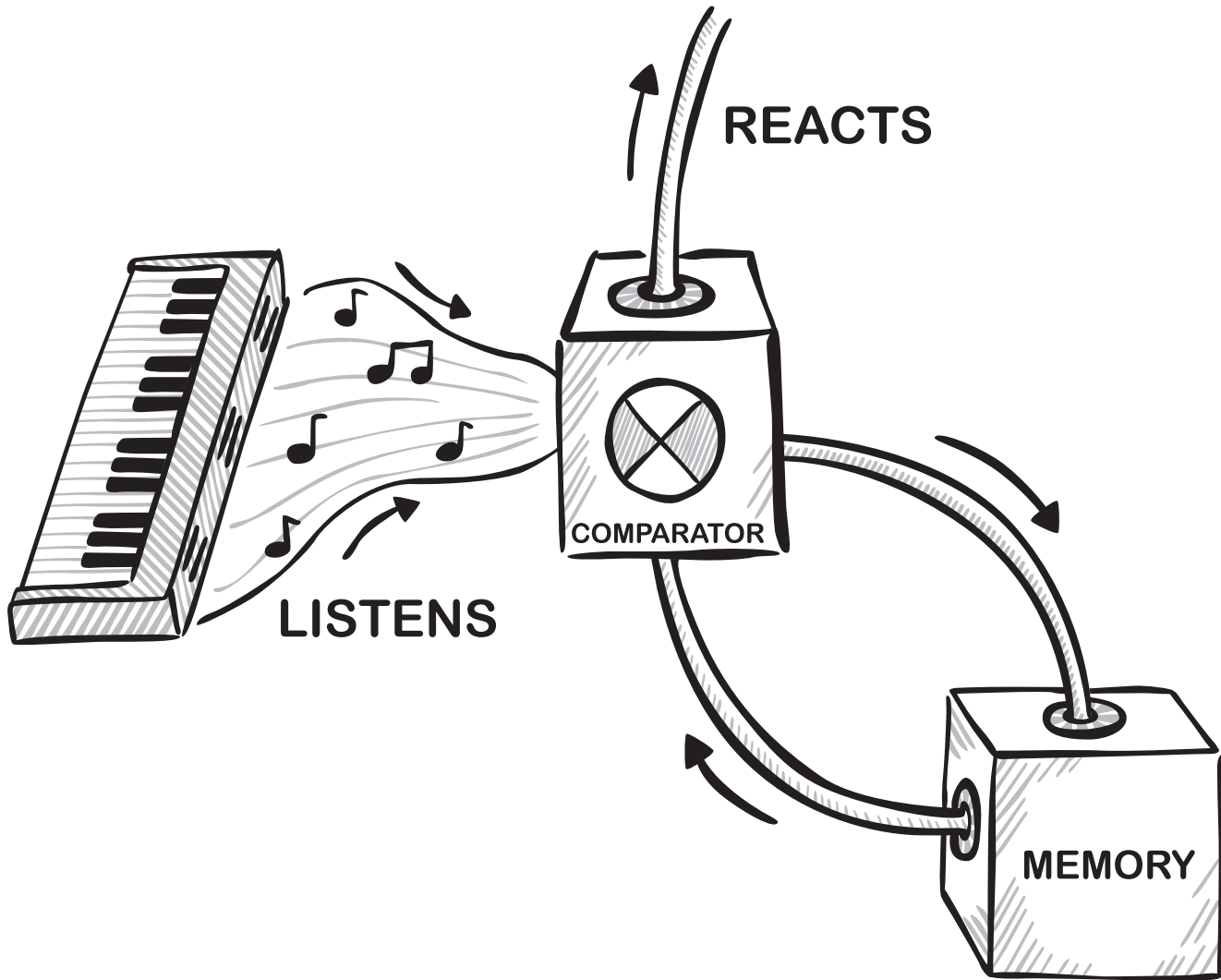
PUPIL  
SIMULATOR

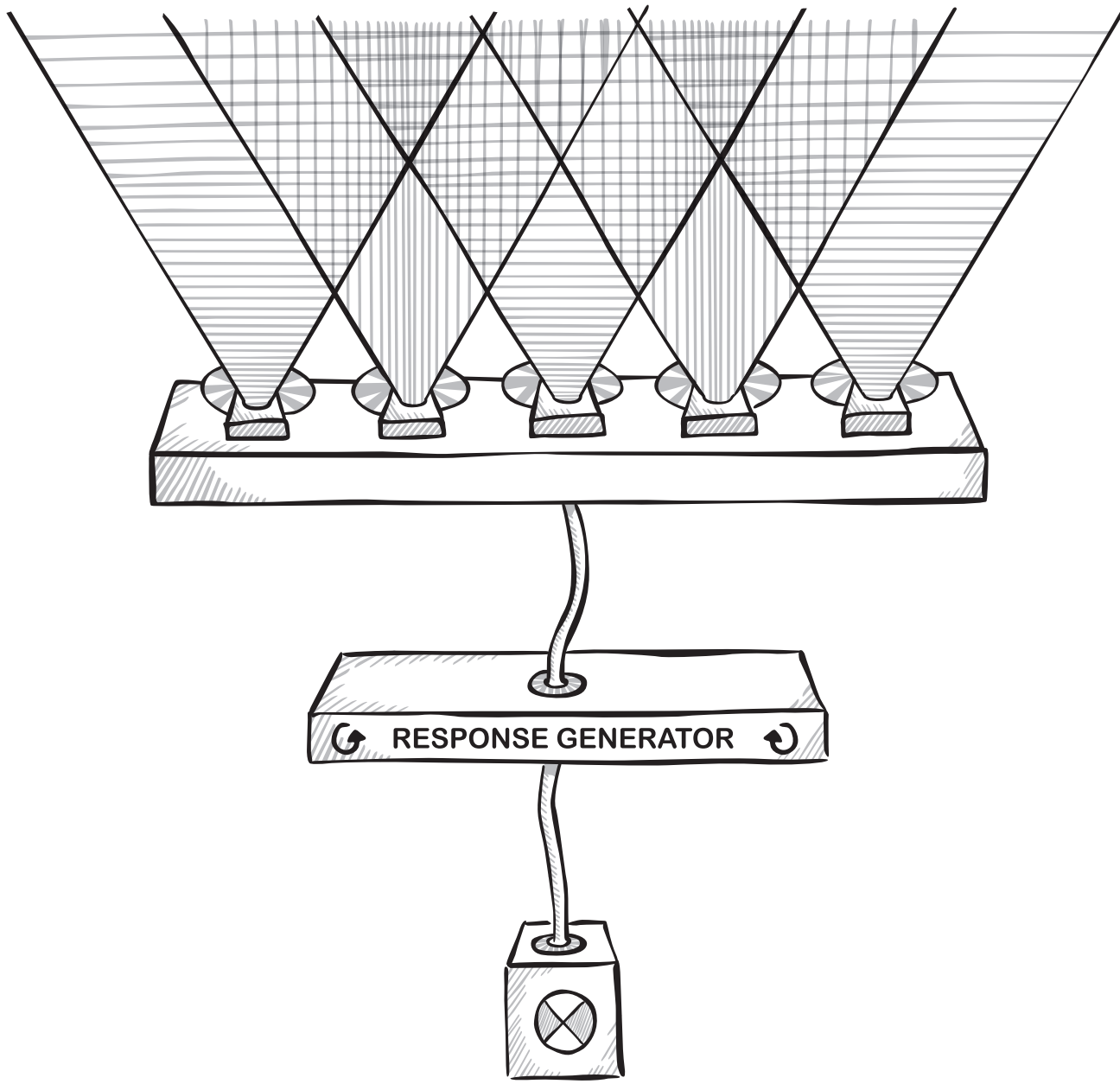


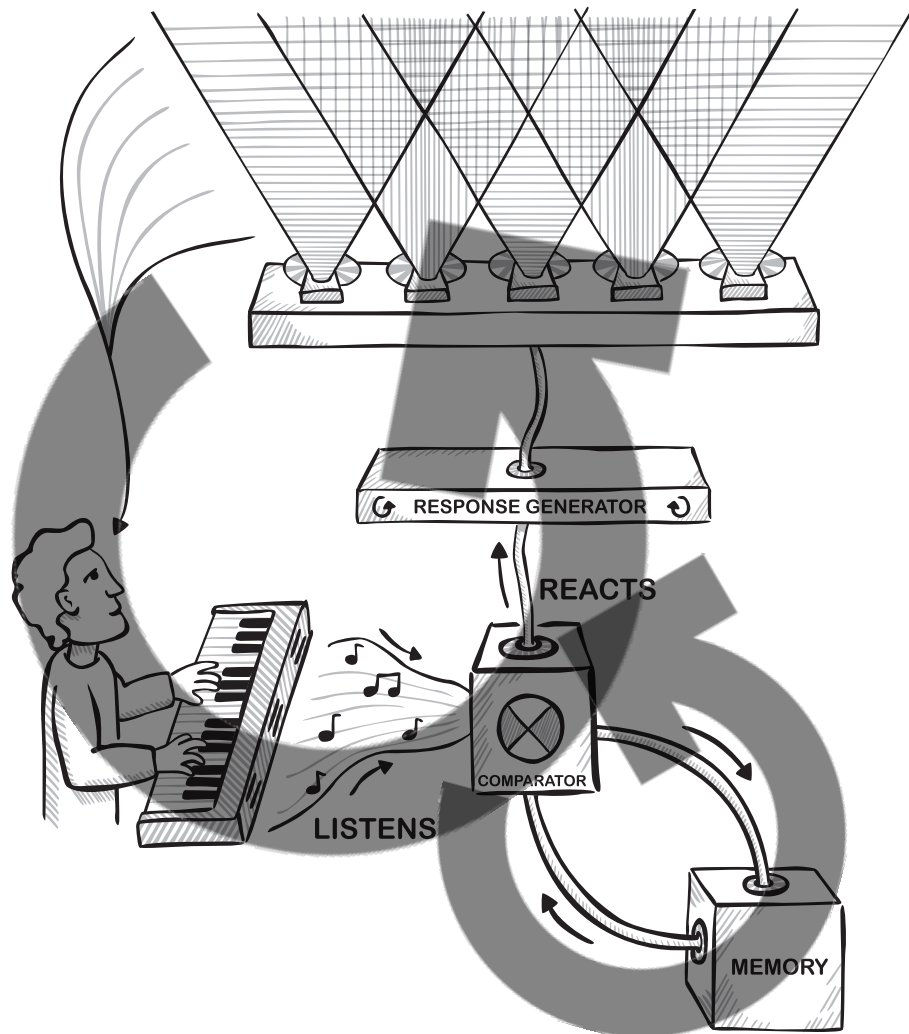


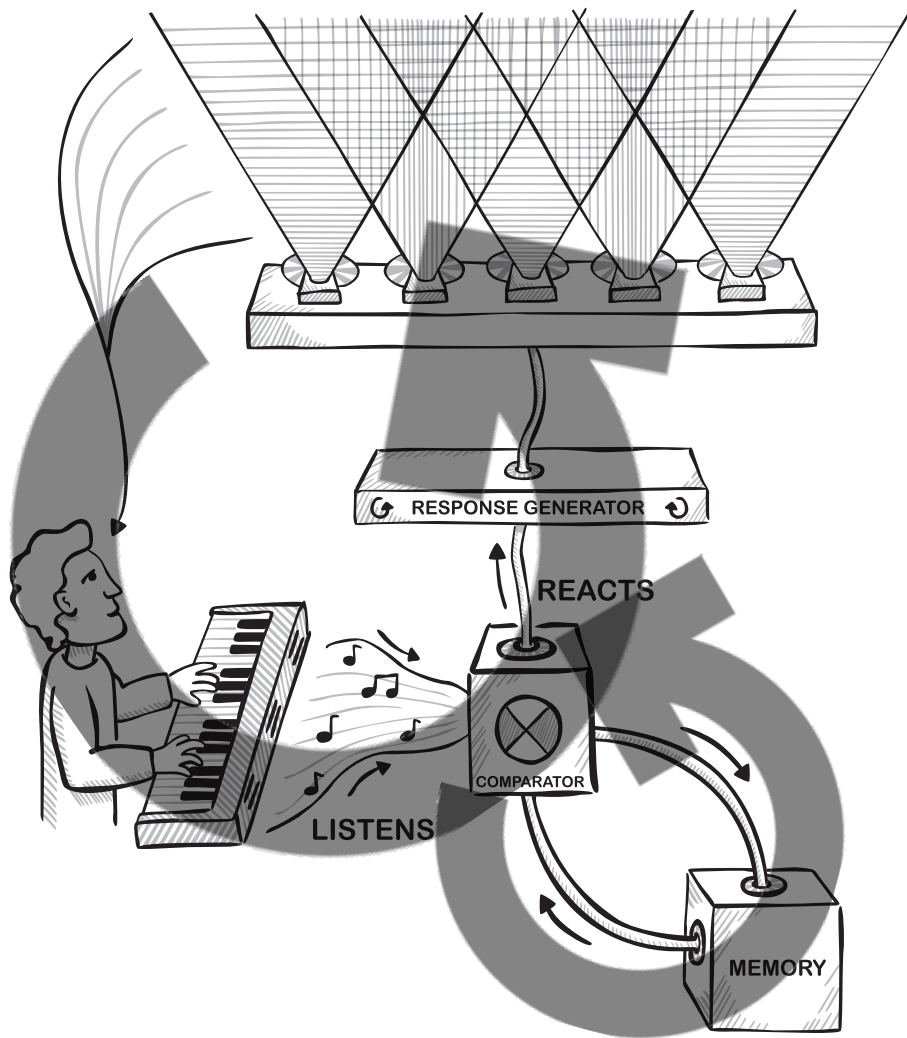


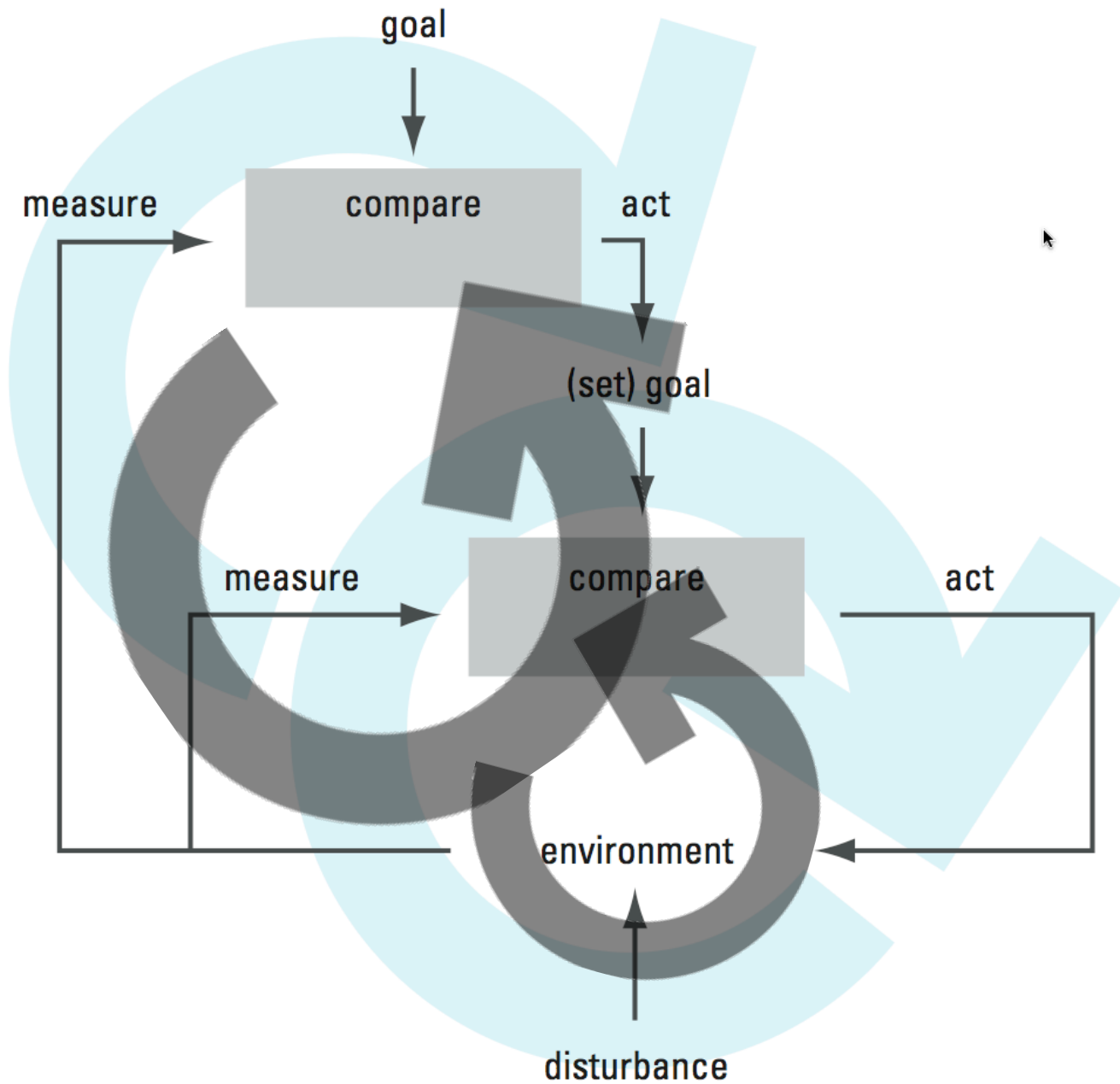






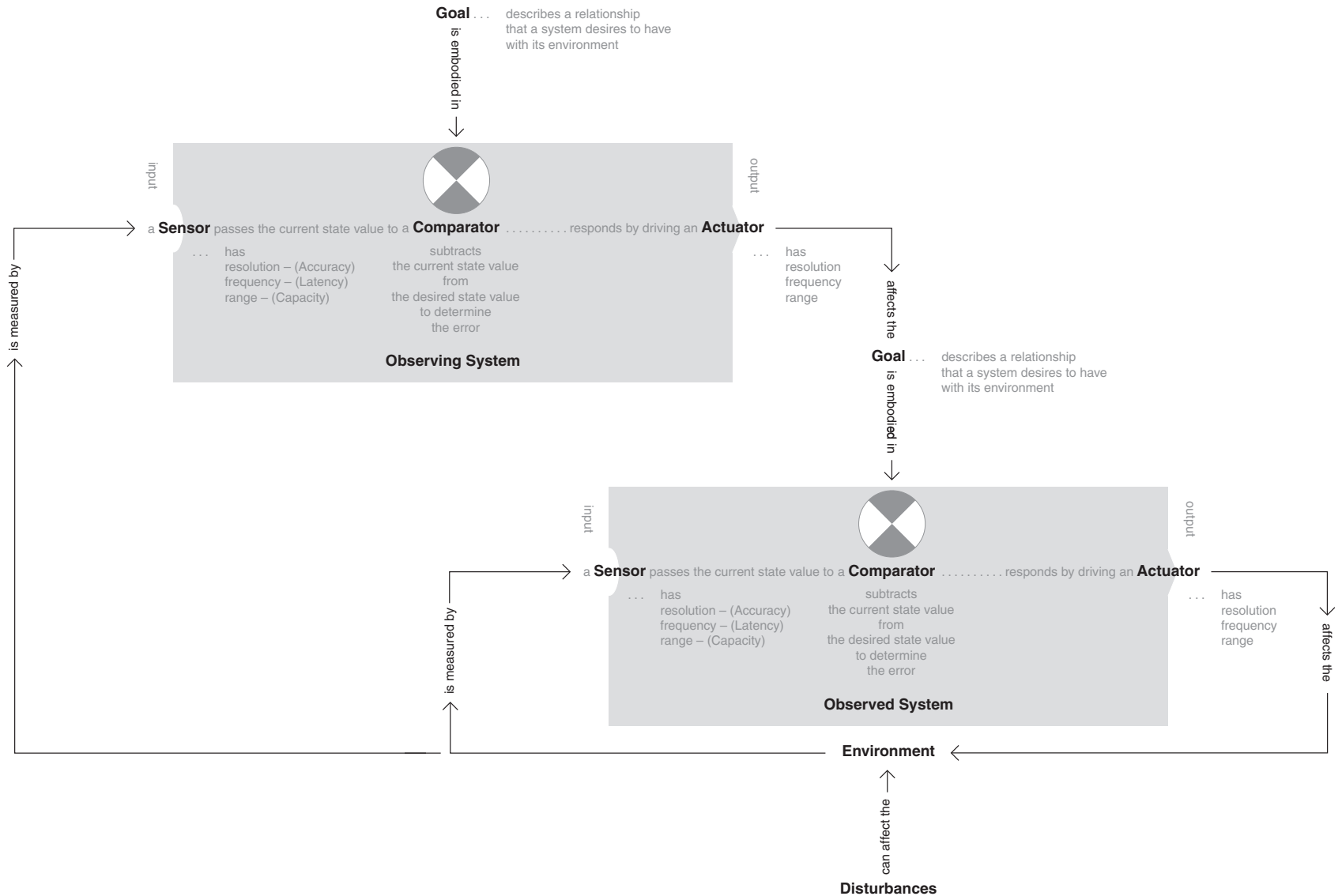




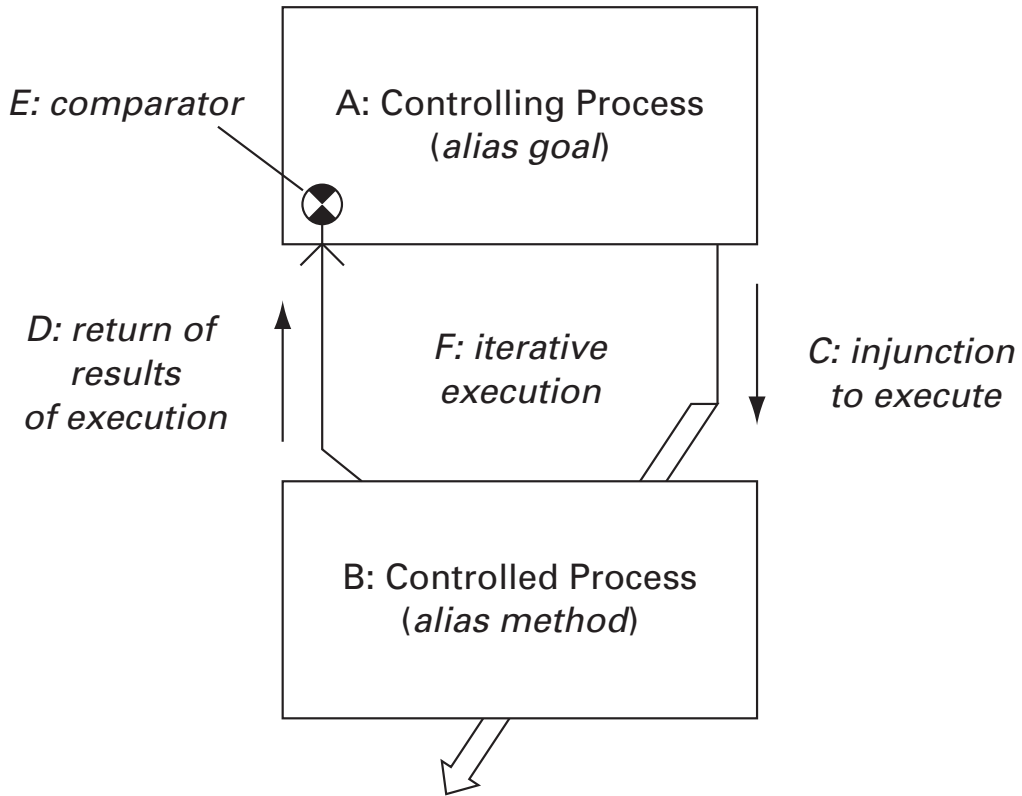


# Second-order Feedback: Formal Mechanism

An automatic feedback system (first-order) is controlled by another automatic feedback system (second-order). The first system is 'nested' inside the second.



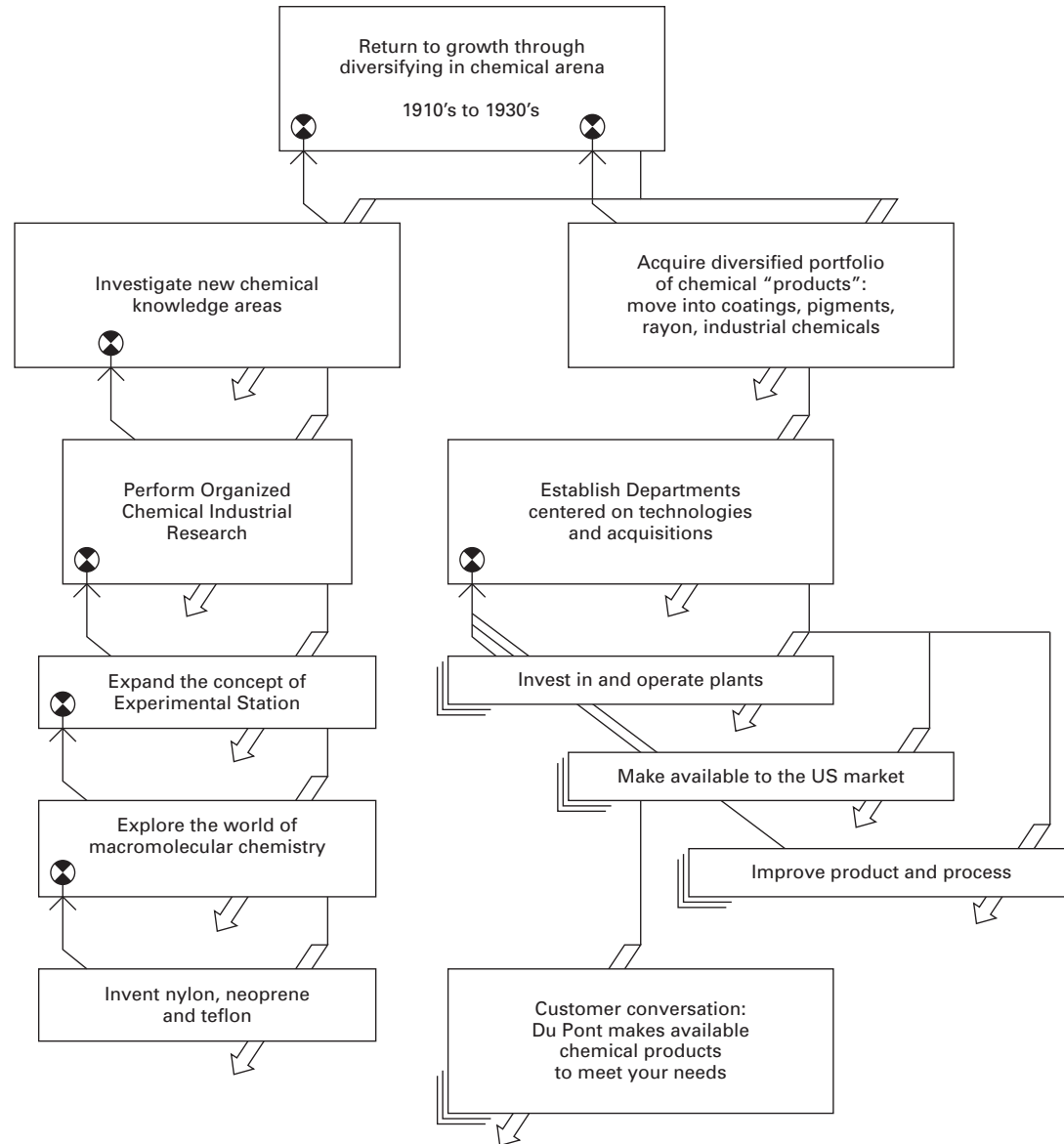


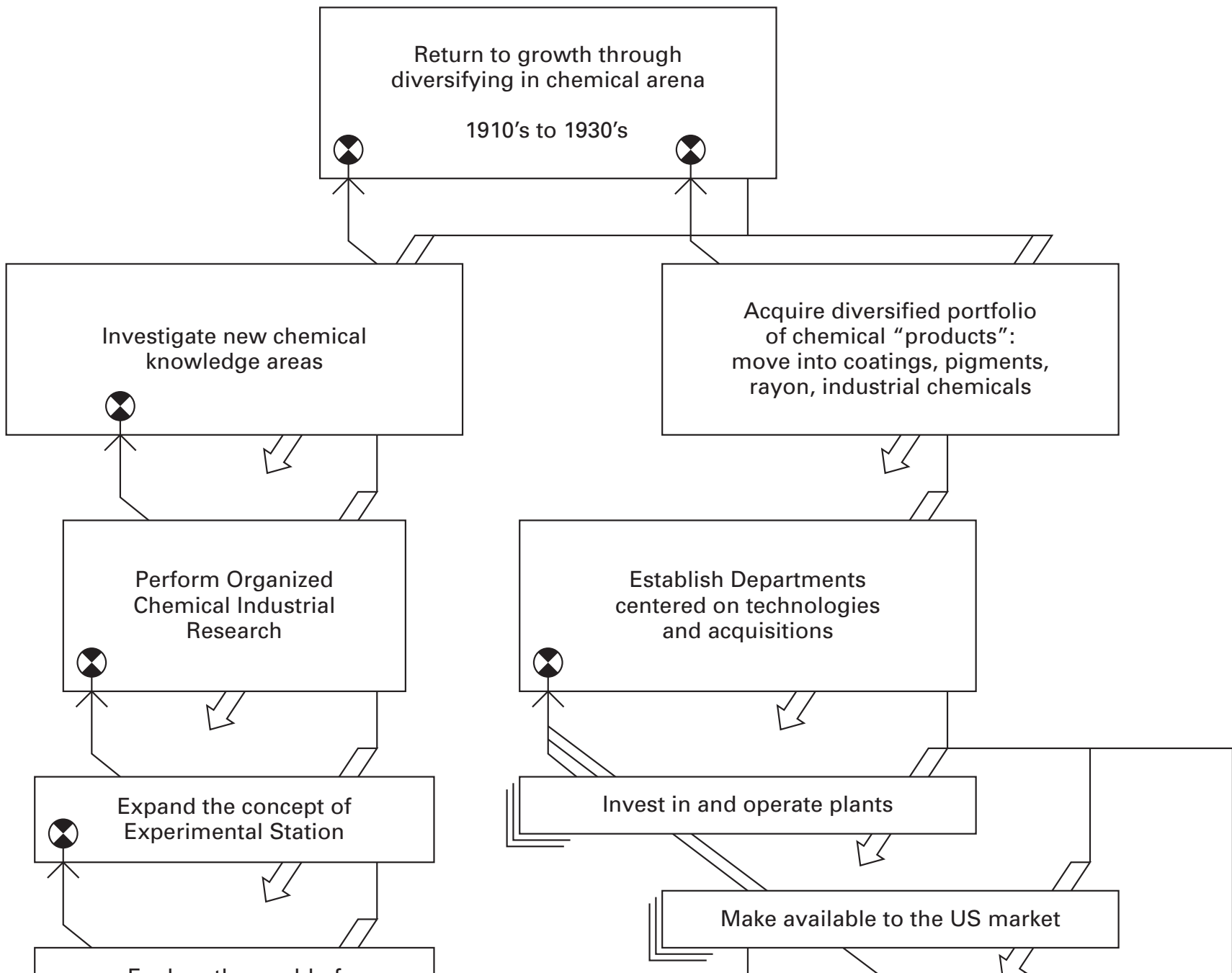


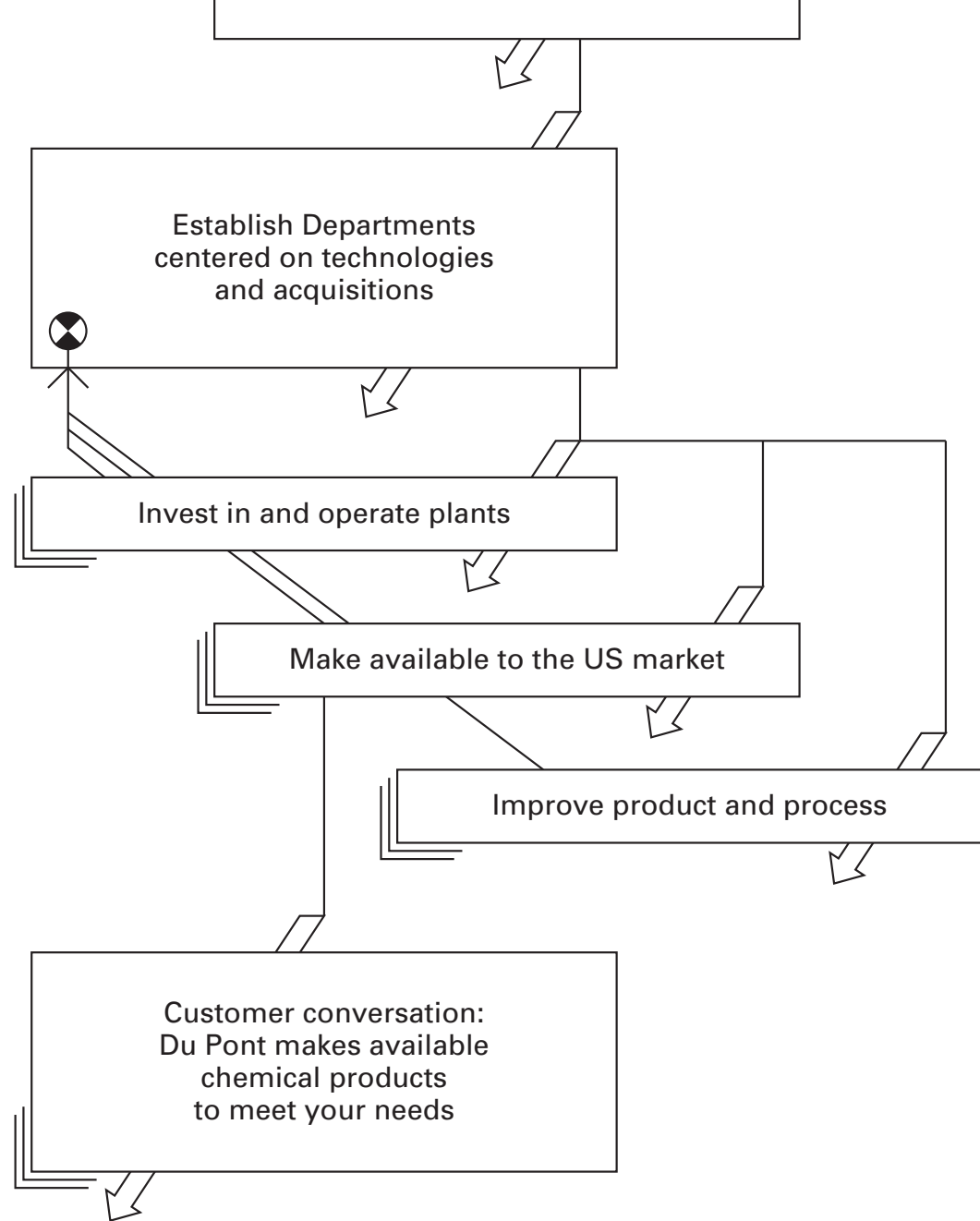
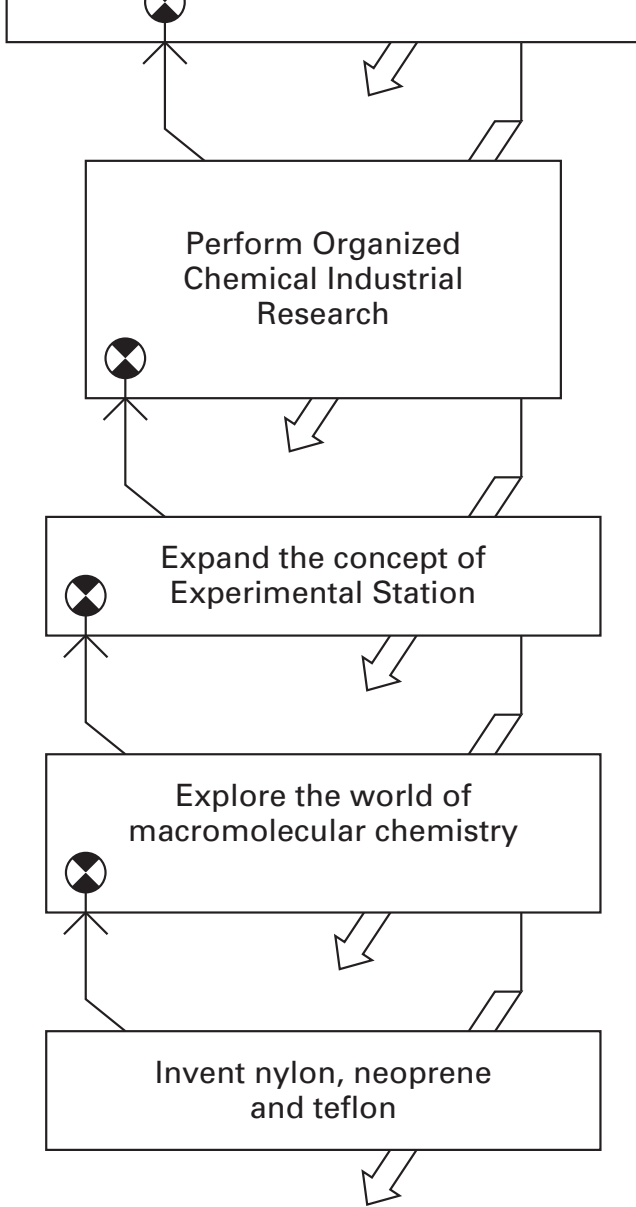
# Du Pont Goal Structure

## Snapshot 1910 to 1940

Laid the foundation for a new business—  
“invention” phase.



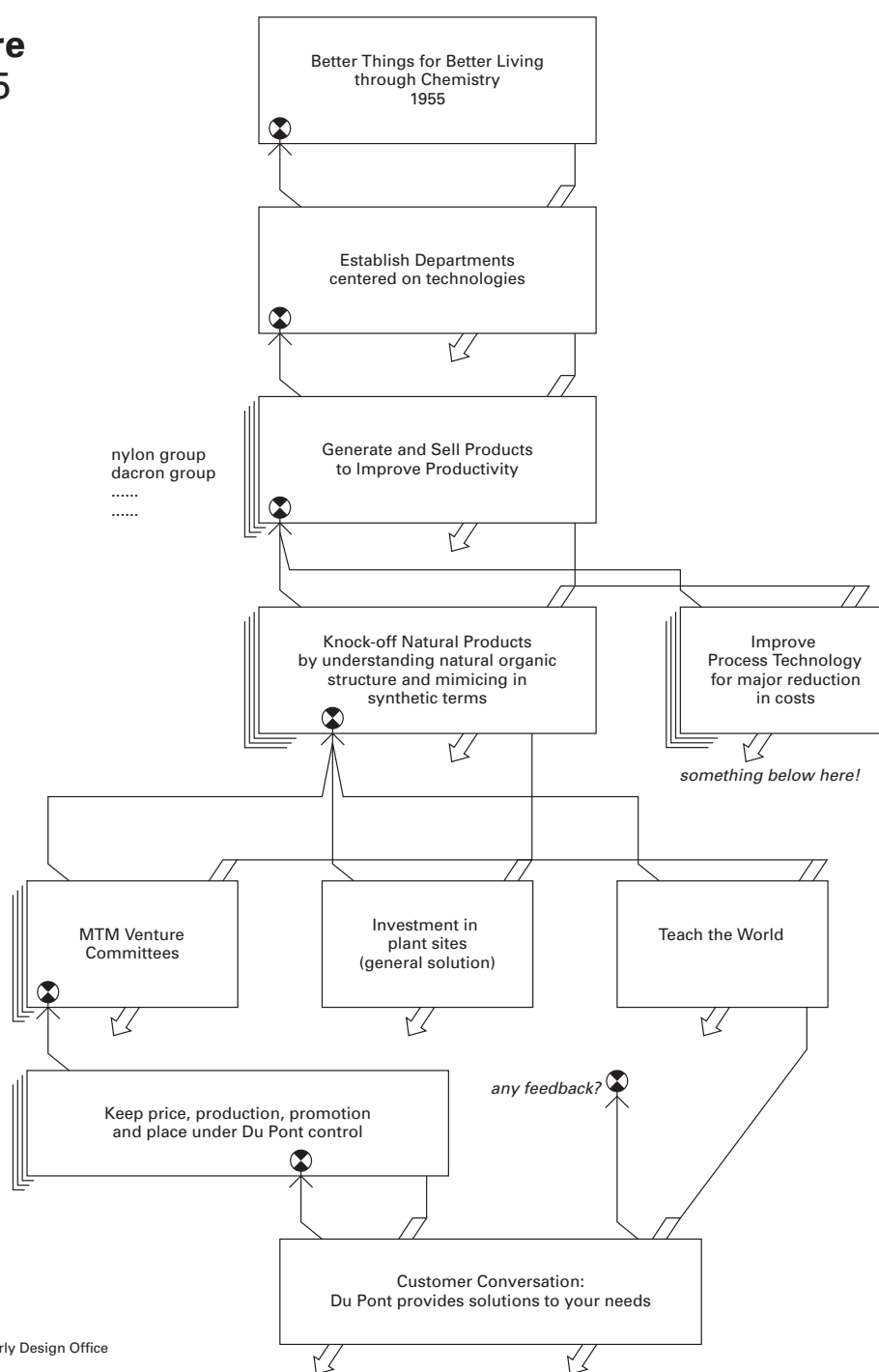




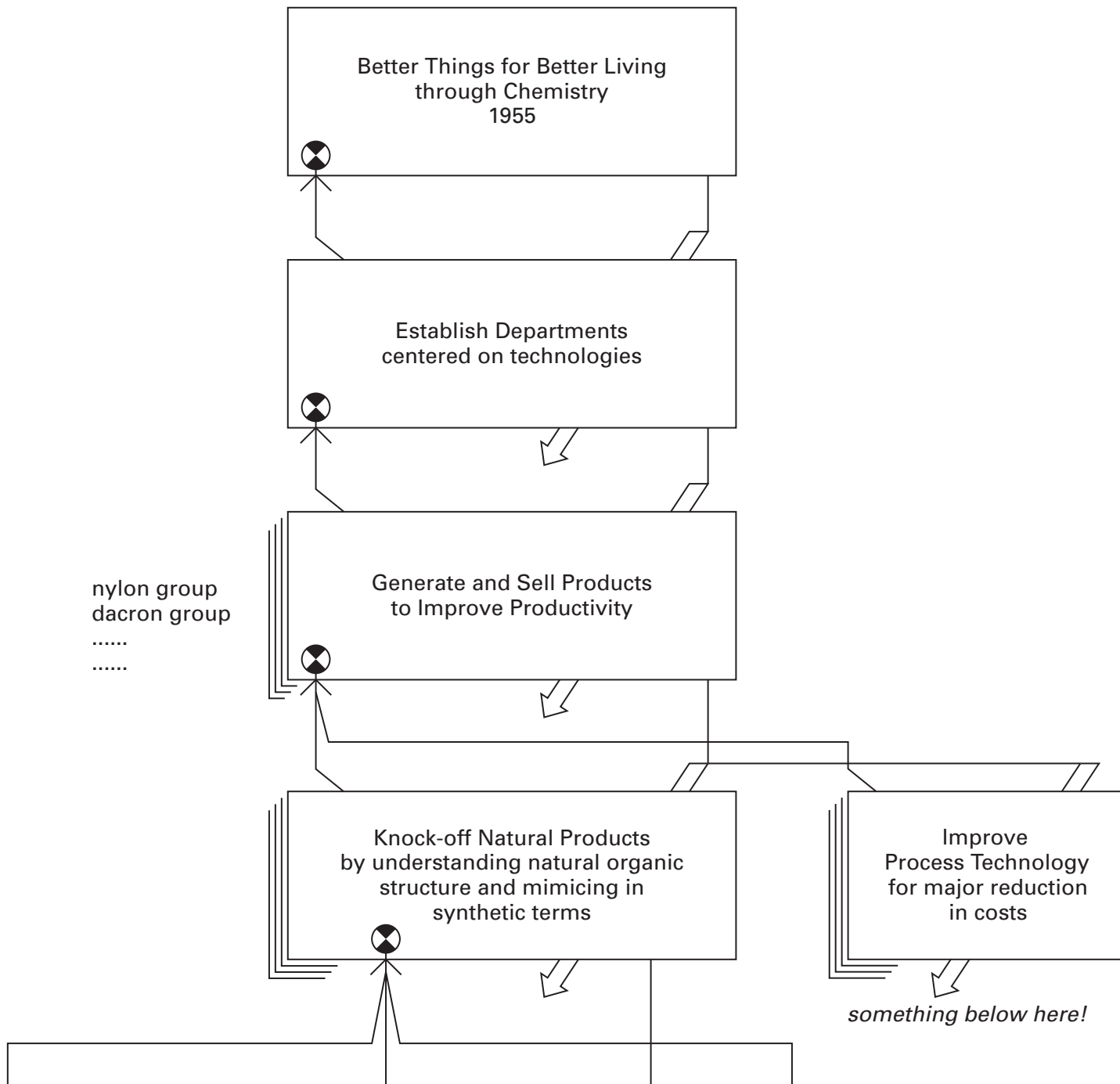
# Du Pont Goal Structure

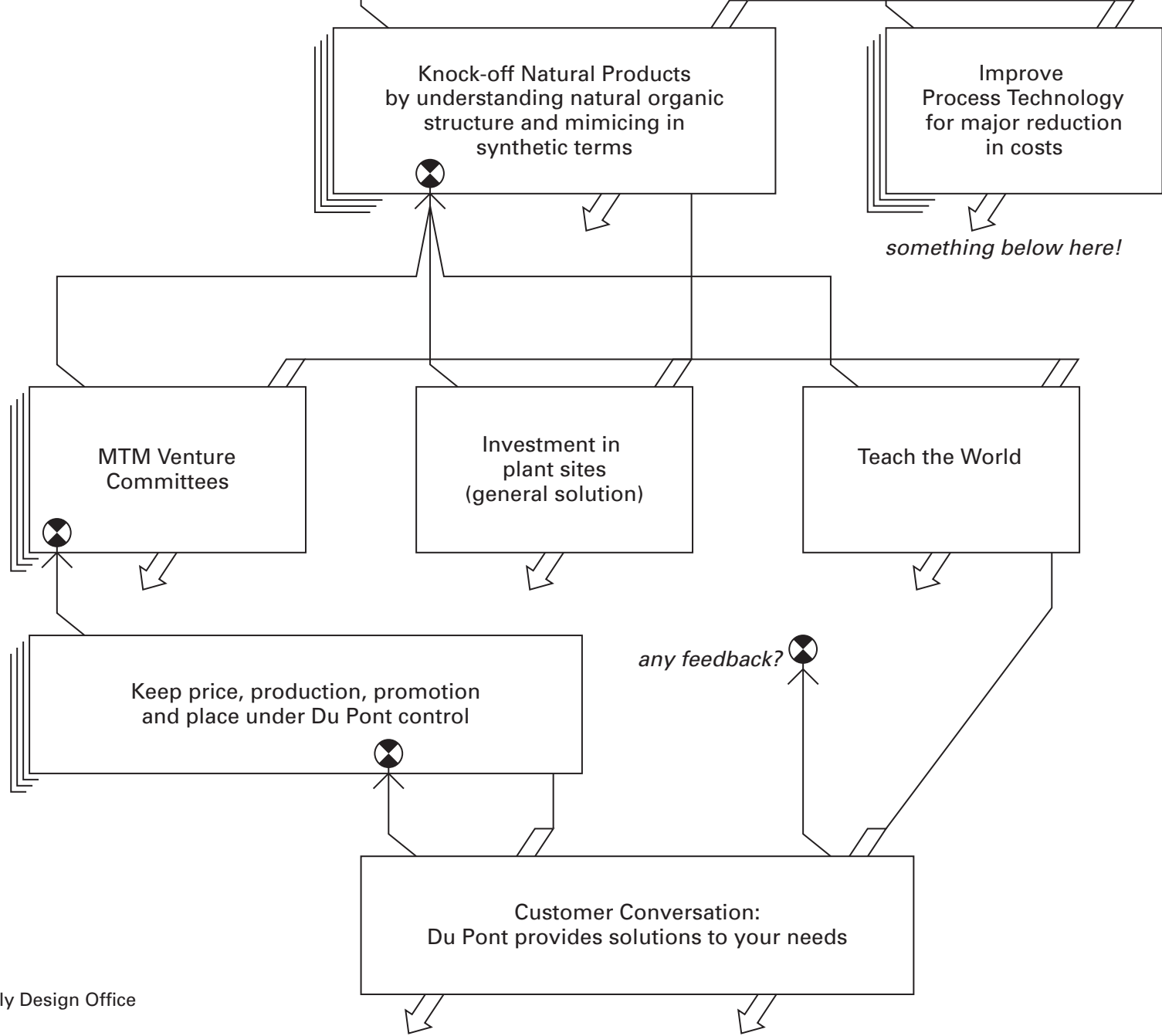
## Snapshot 1940 to 1975

Built on the foundation—  
“discovery” phase.



# Structure to 1975

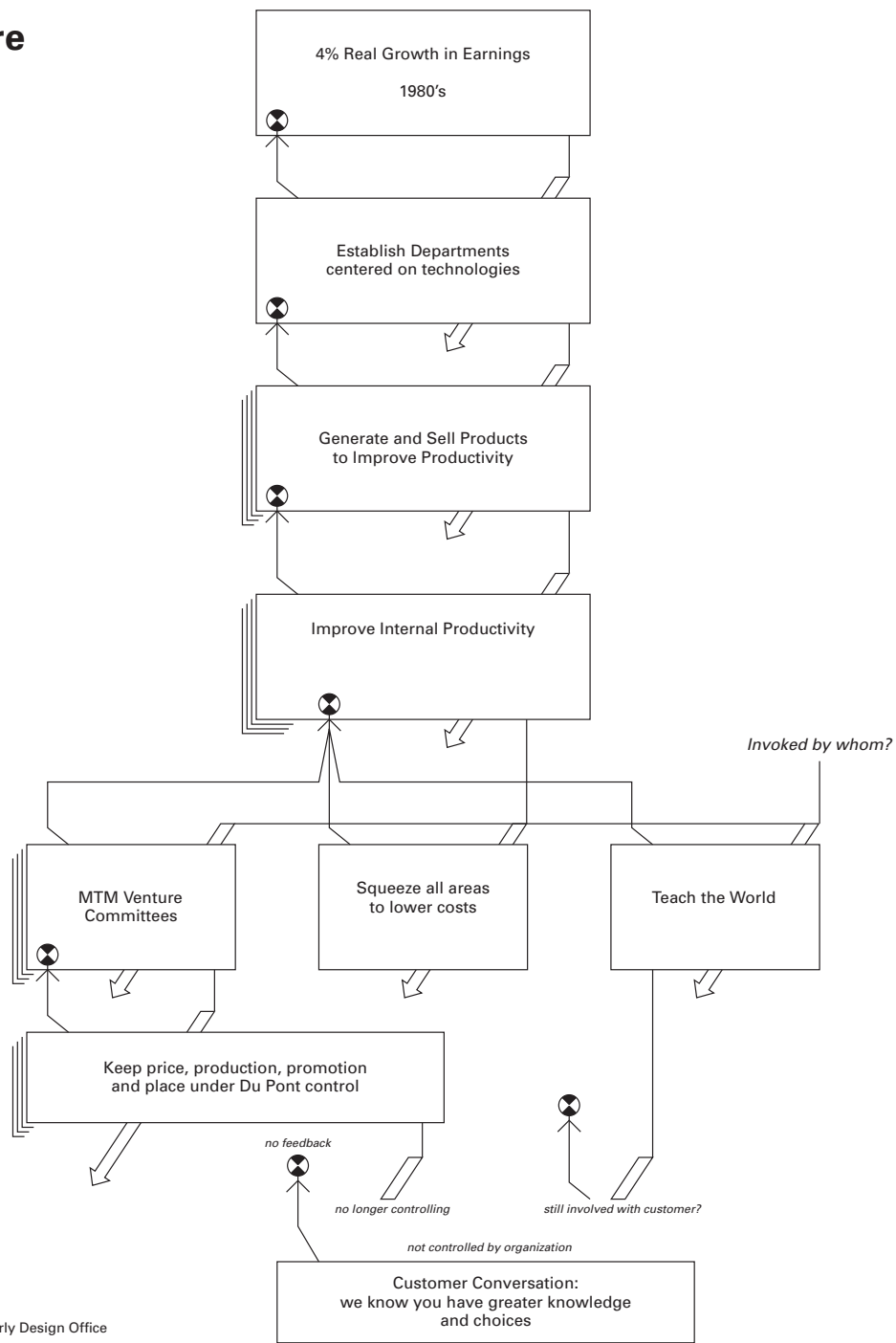




# Du Pont Goal Structure

## Snapshot of 1980's

Milked the existing structure—  
"efficiency" phase.

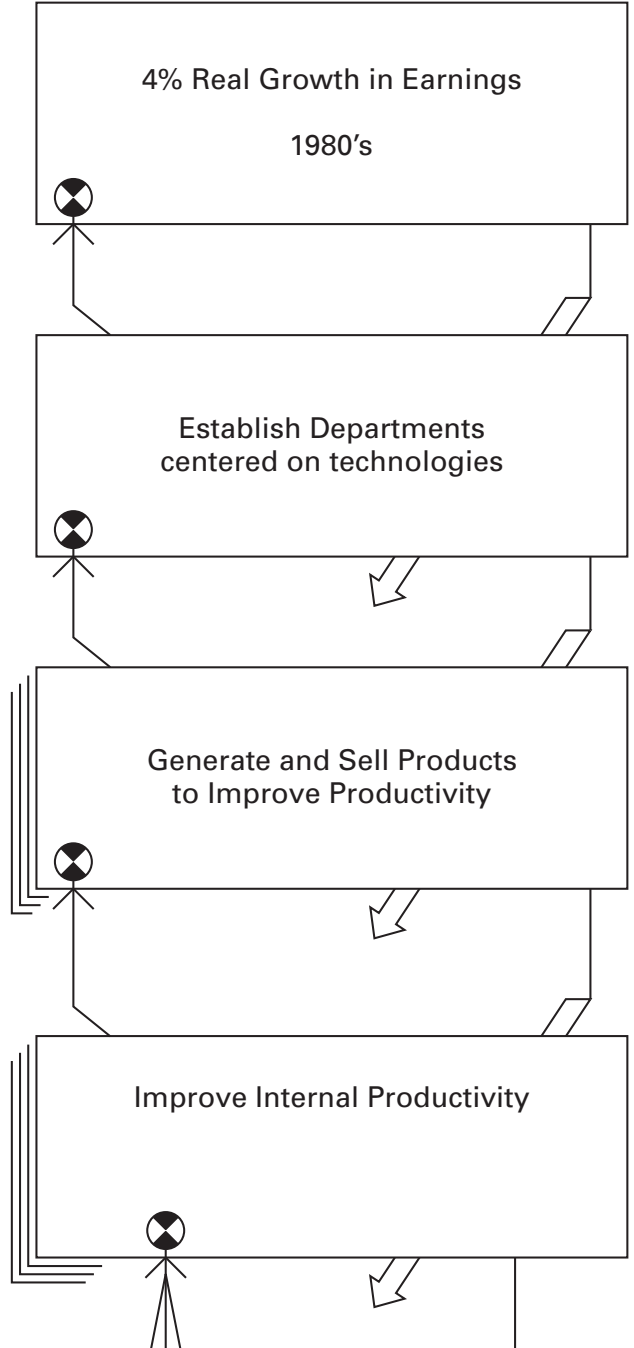




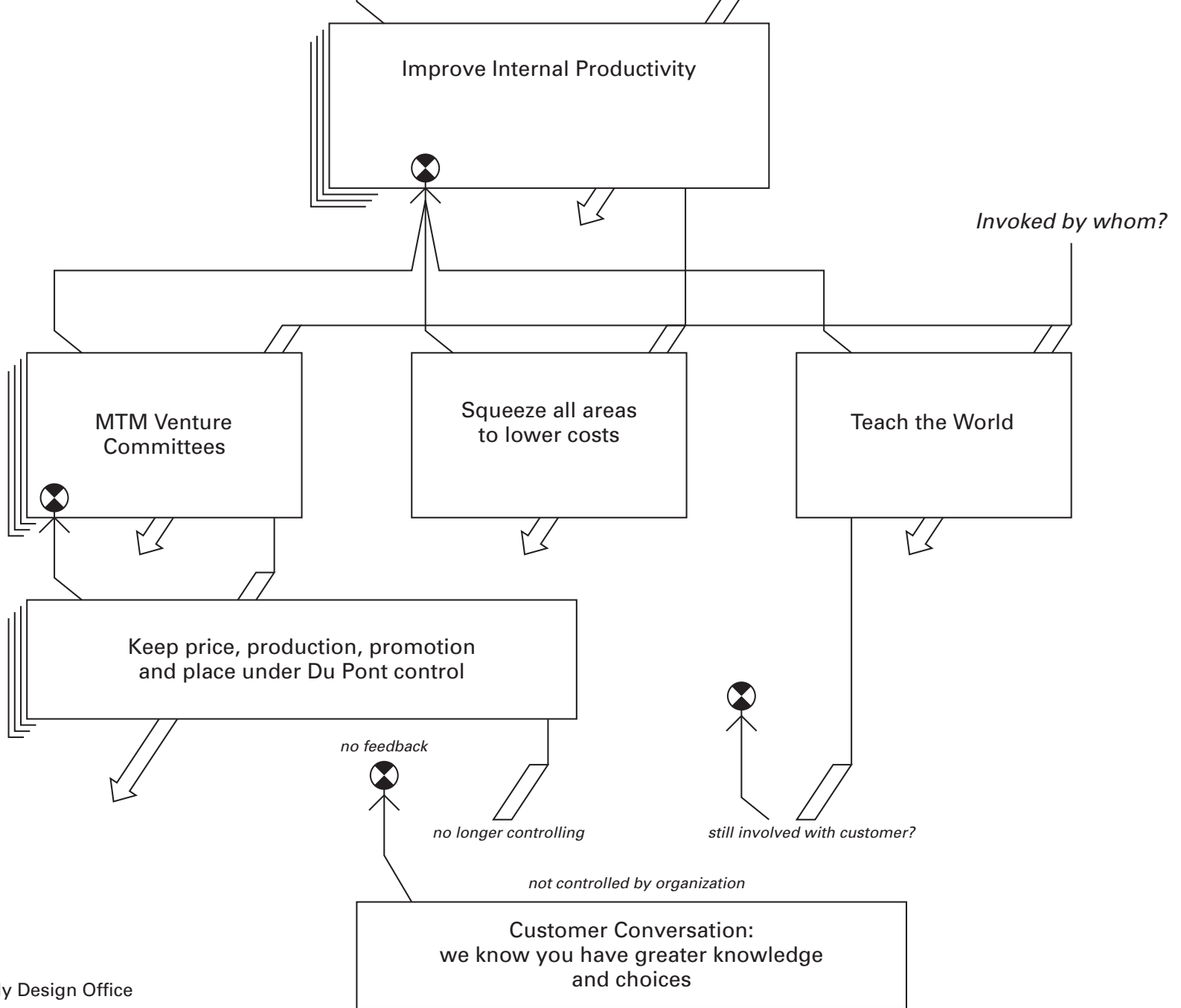
# Structure

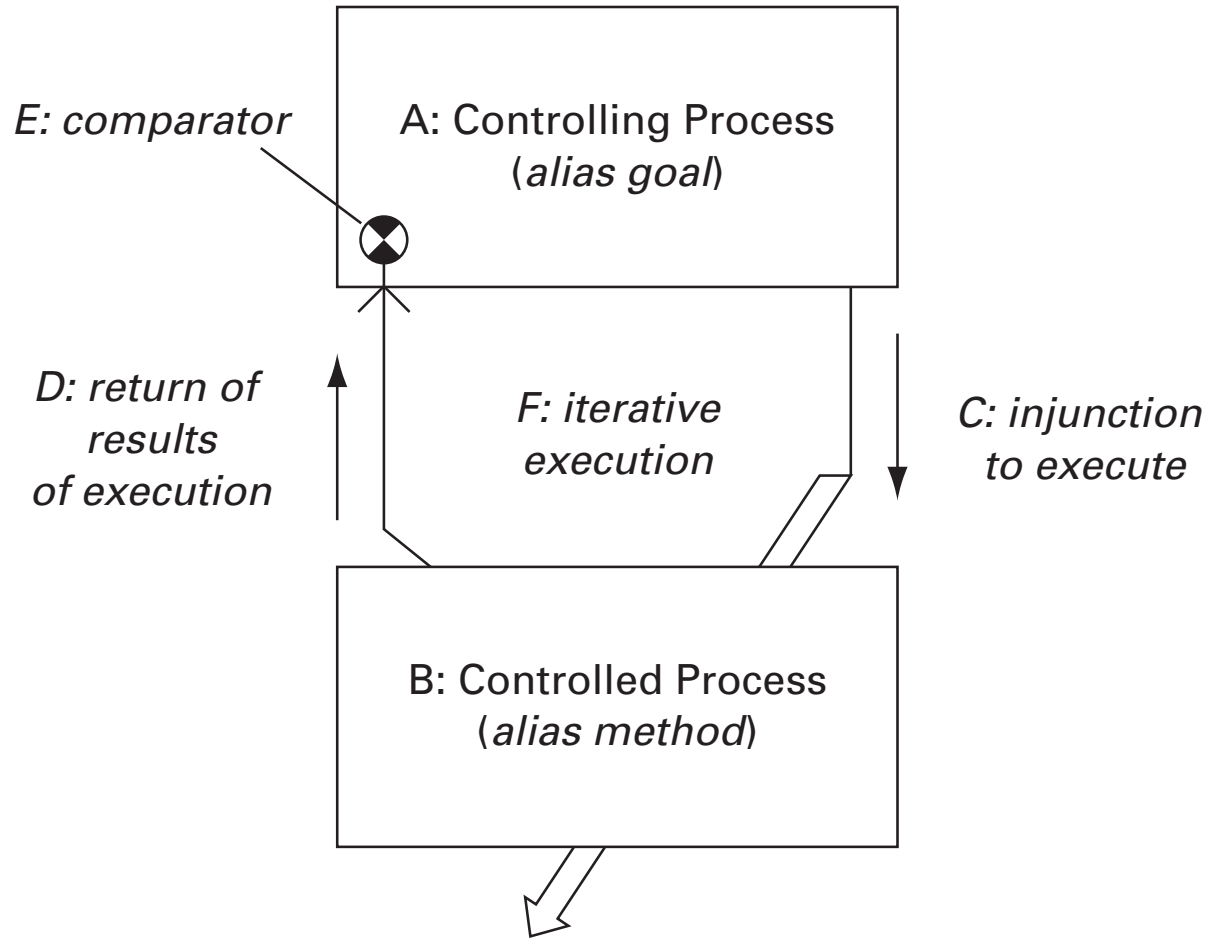
0's

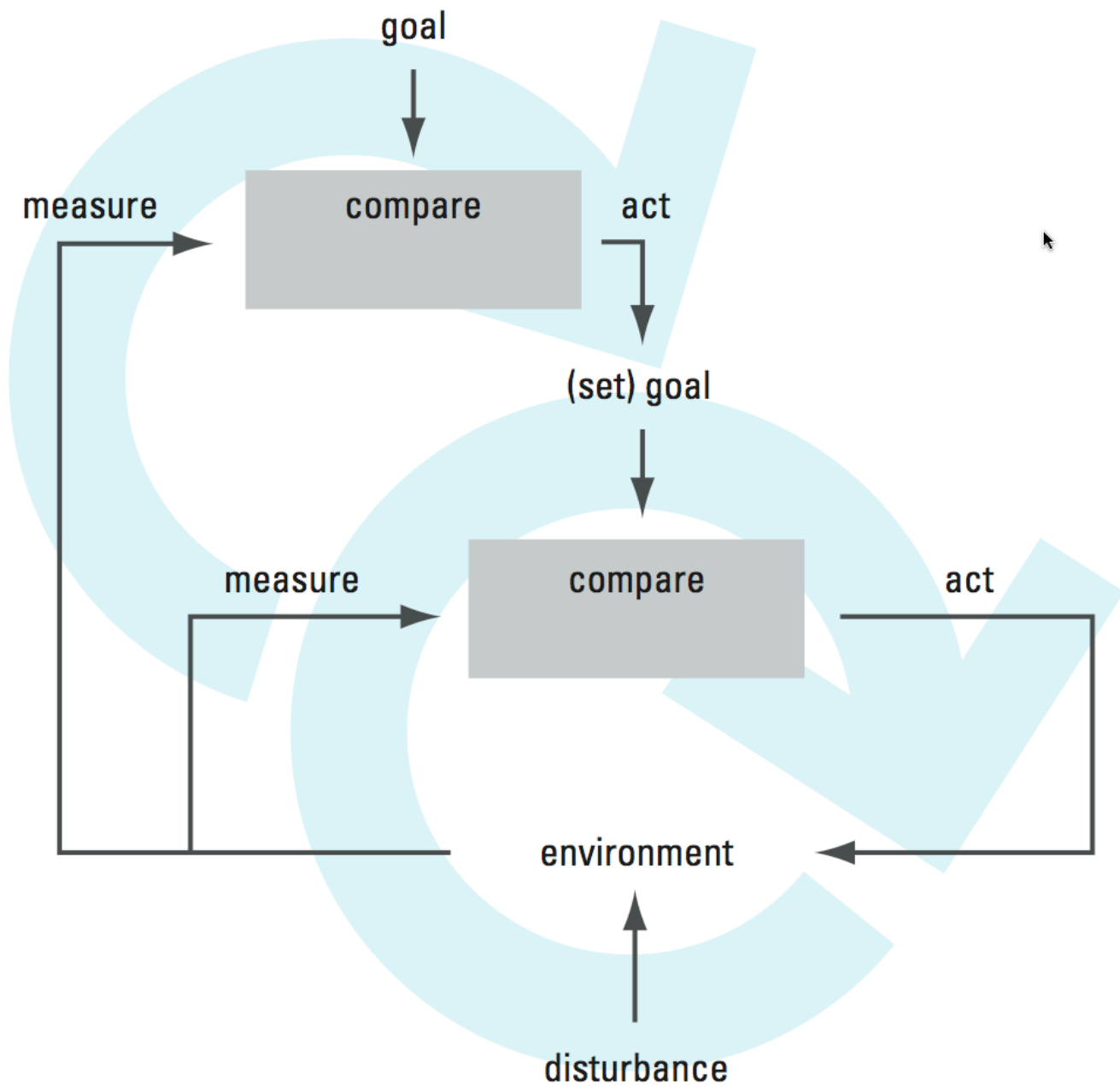
re—

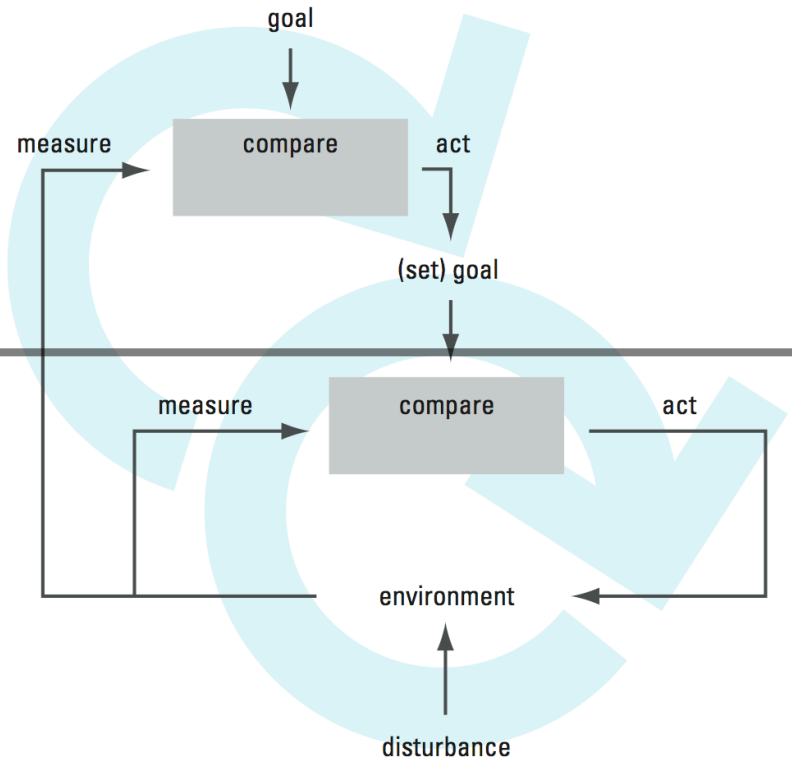
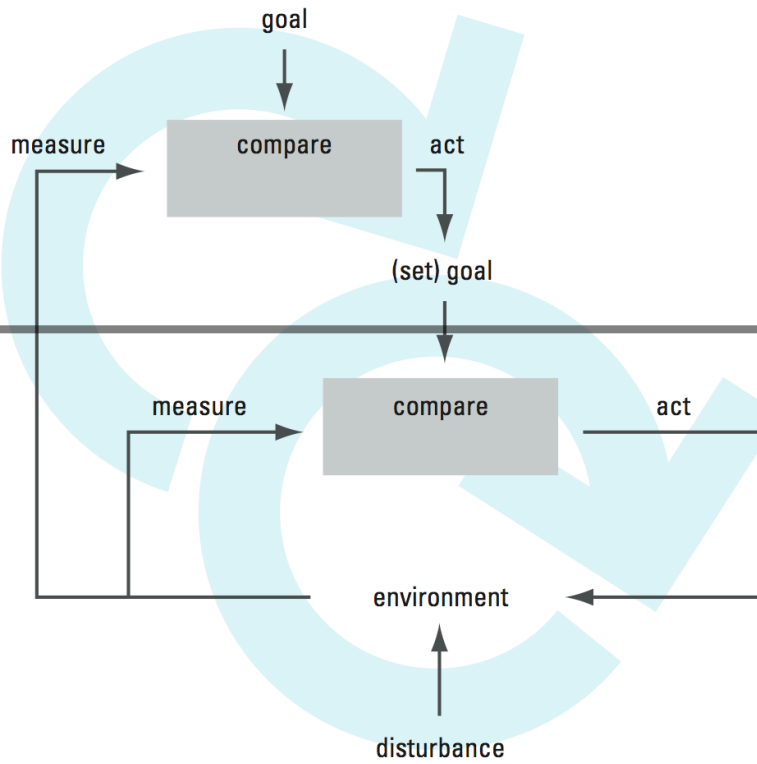


*Invoked by whom?*









# CONVERSATION

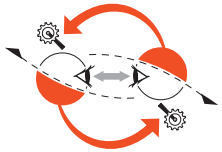
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Gordon Pask

double-loop architectures

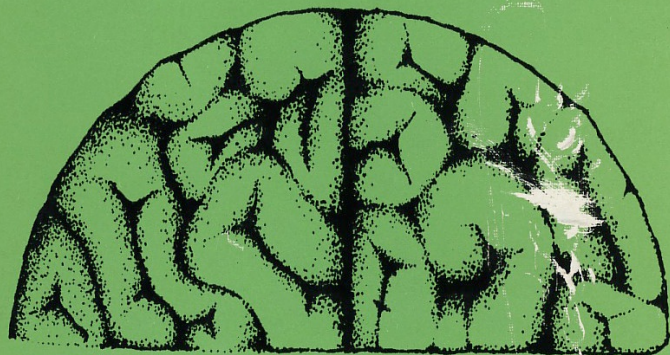
conversation theory

application



GORDON PASK

CONVERSATION,  
COGNITION AND  
LEARNING



A CYBERNETIC THEORY  
AND METHODOLOGY

ELSEVIER

GORDON PASK

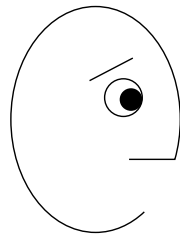
CONVERSATION  
THEORY



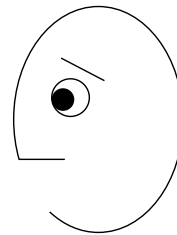
APPLICATIONS IN EDUCATION  
AND EPISTEMOLOGY

ELSEVIER

# how does conversation work?



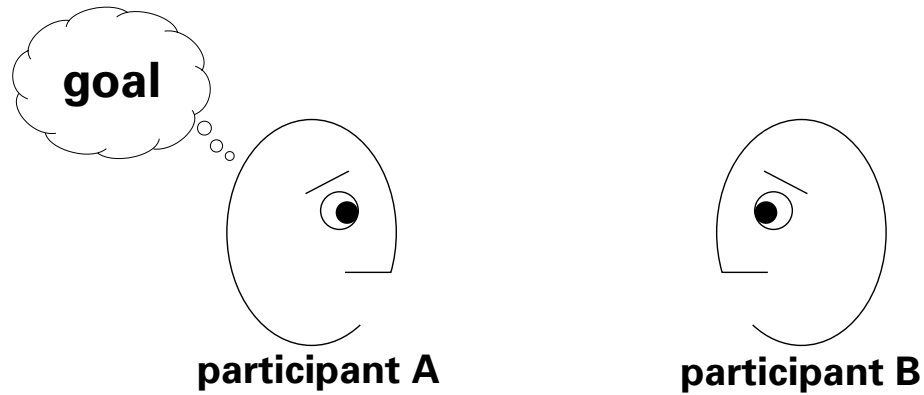
**participant A**



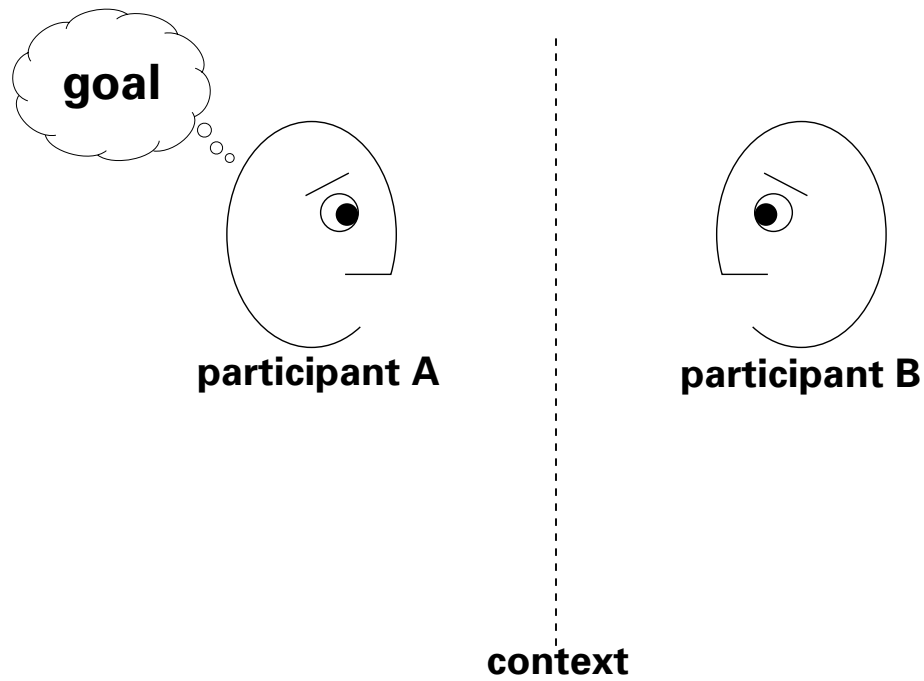
**participant B**



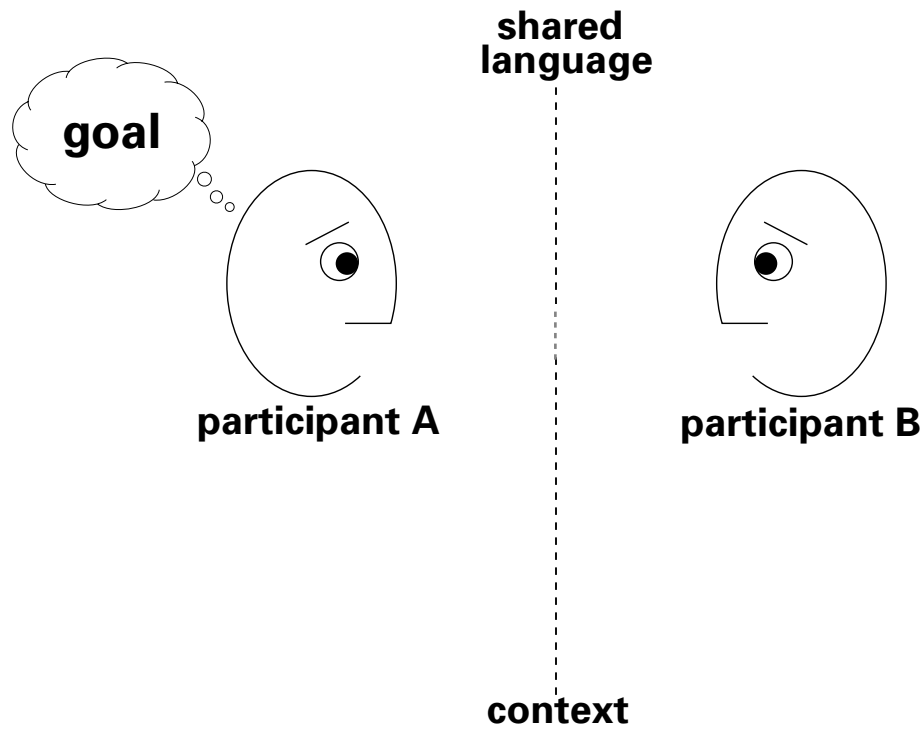
a participant has a goal



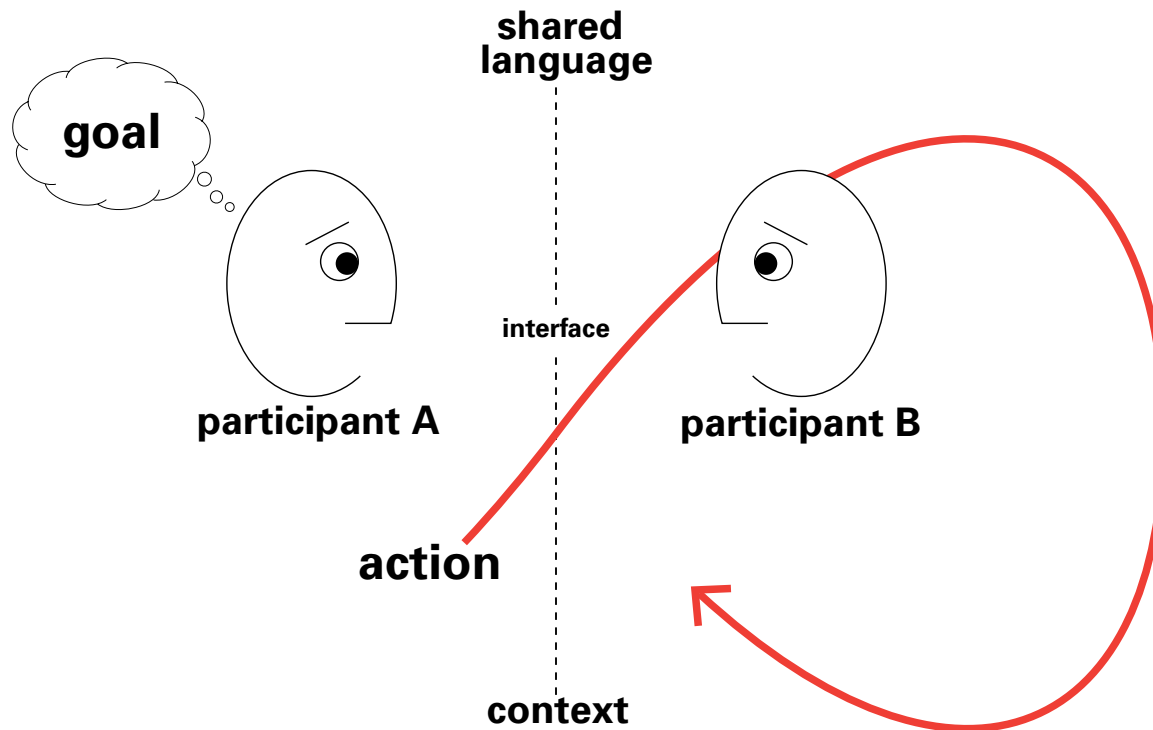
# chooses a context



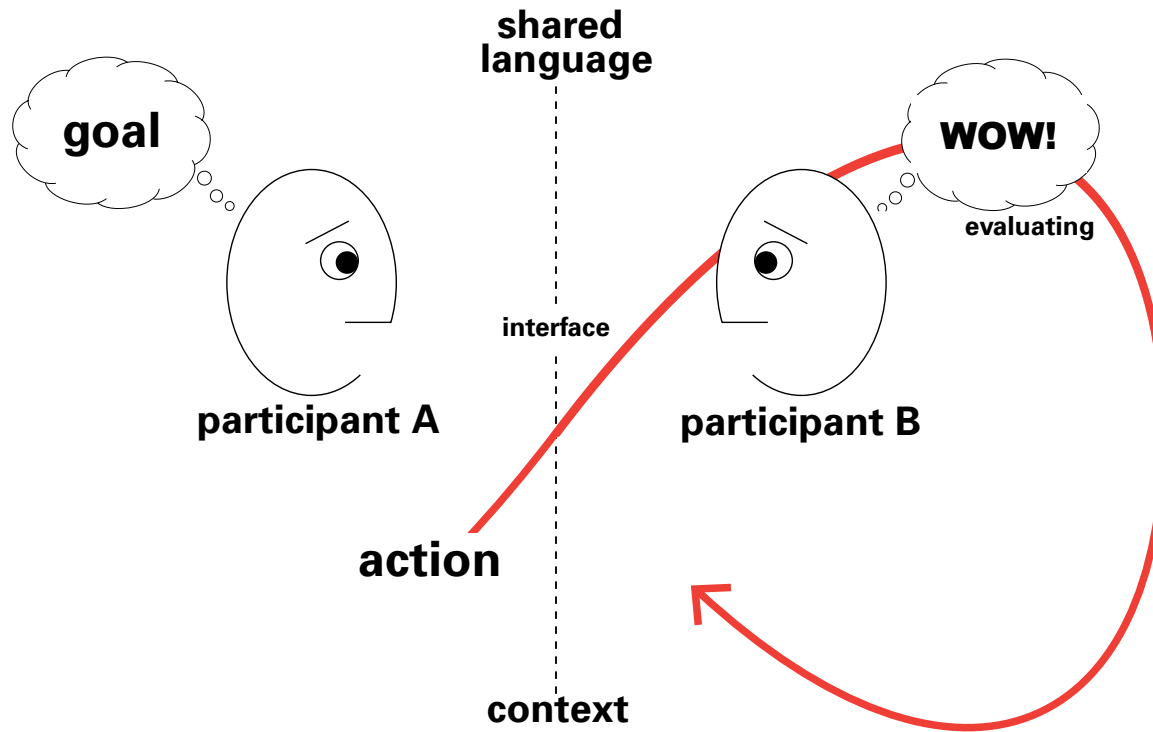
# chooses a language



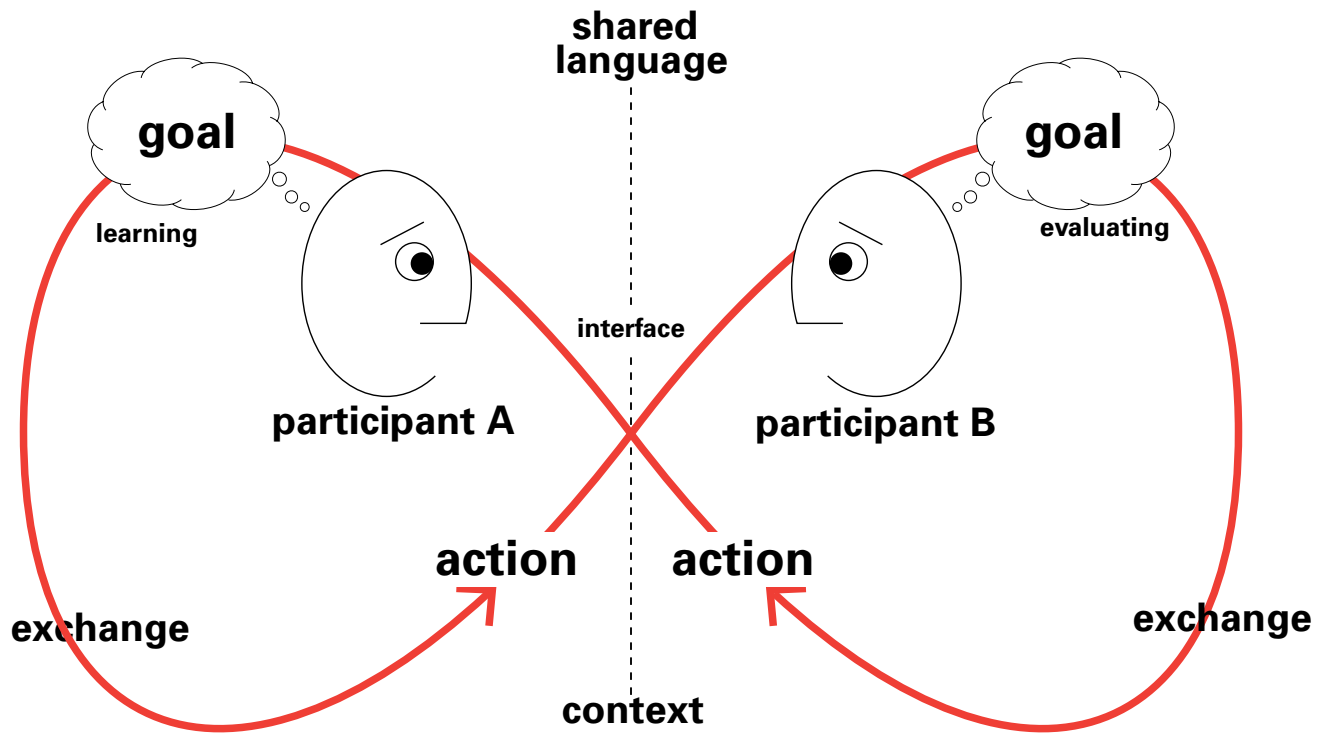
# begins an exchange



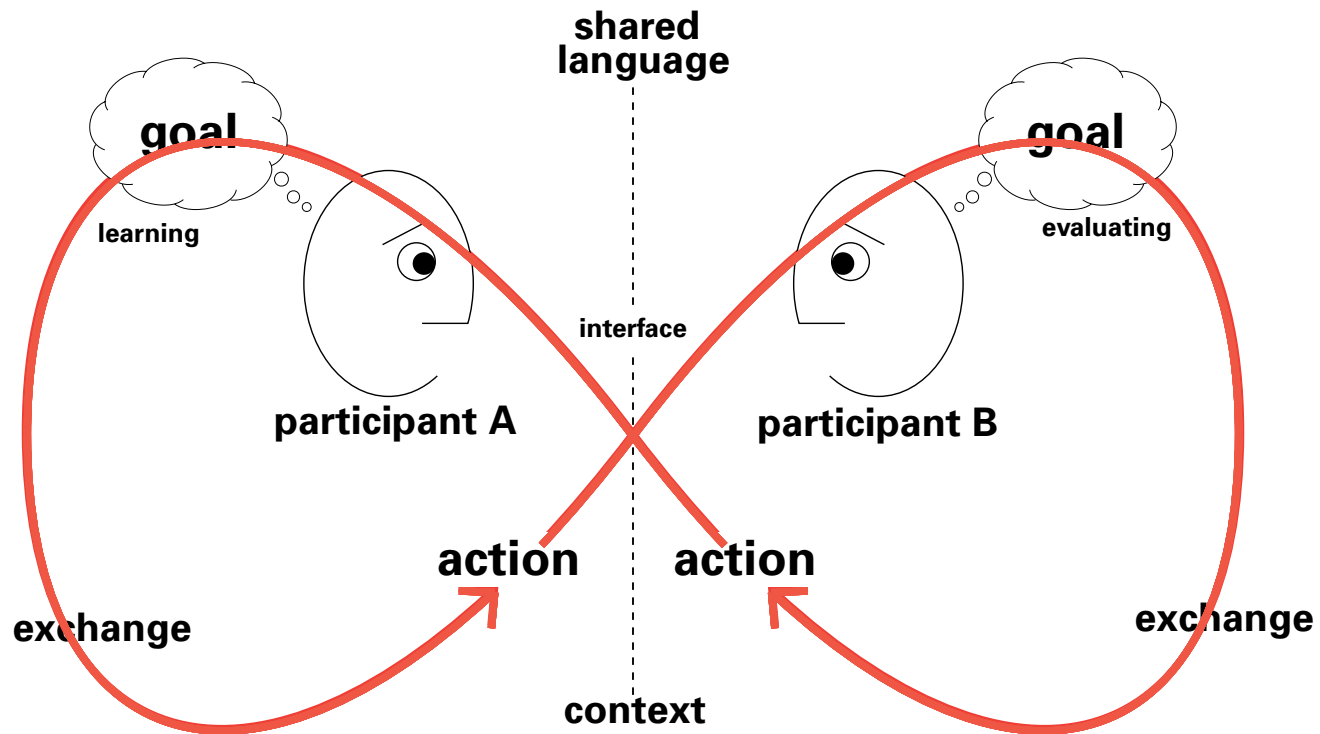
# evokes a reaction...



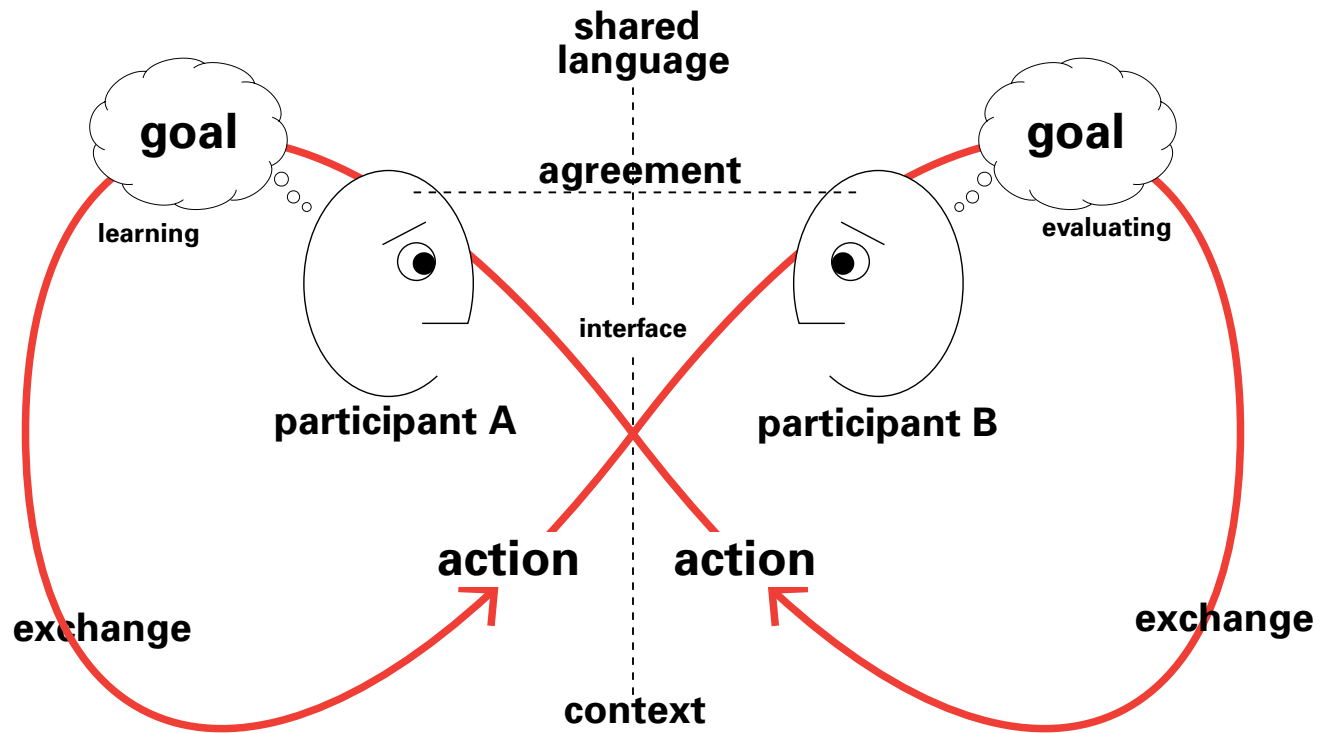
...that evokes a reaction



# the exchange may continue

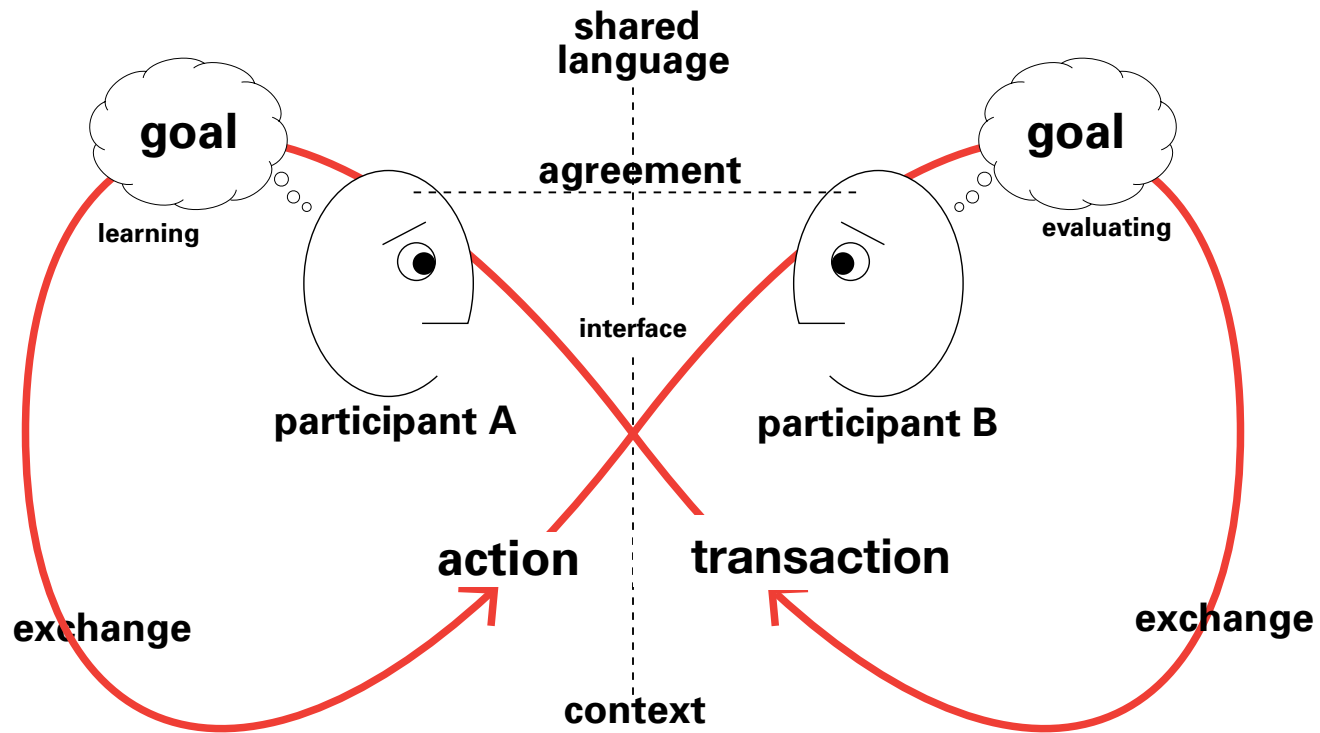


# agreement may be reached

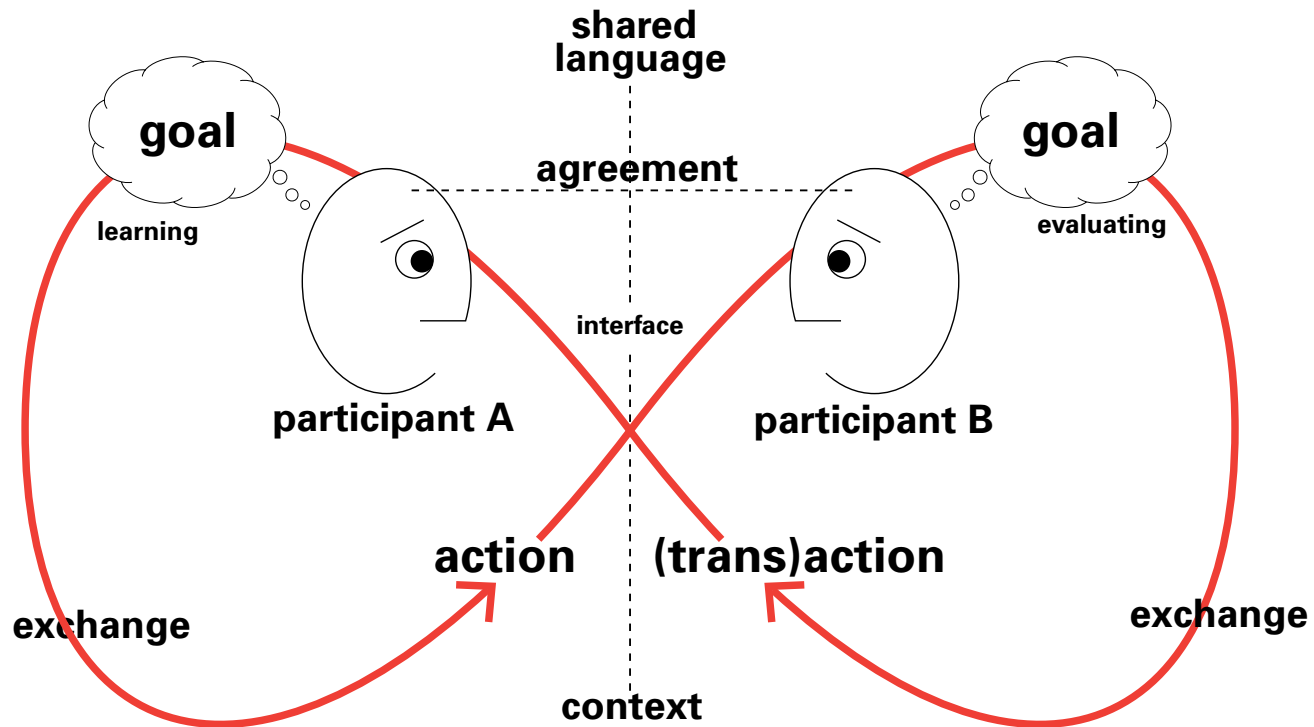




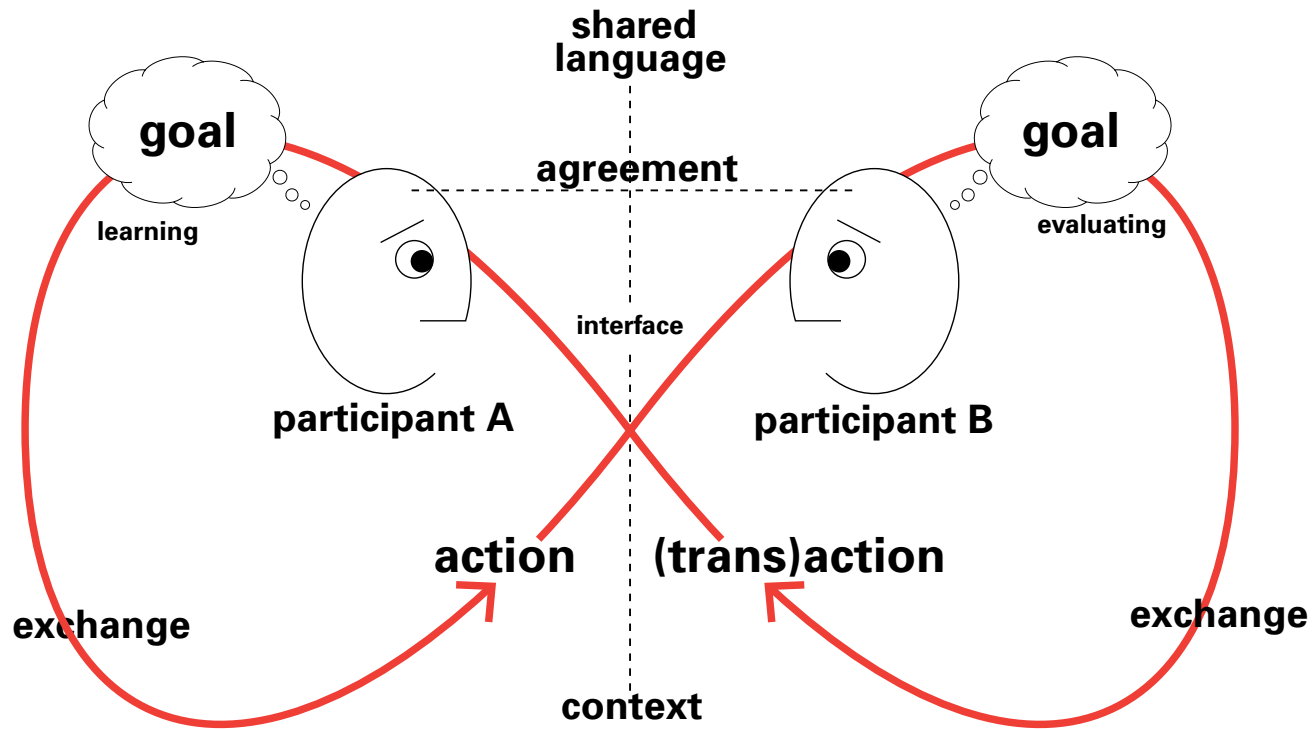
# a transaction may occur



# CONVERSATION REDUX

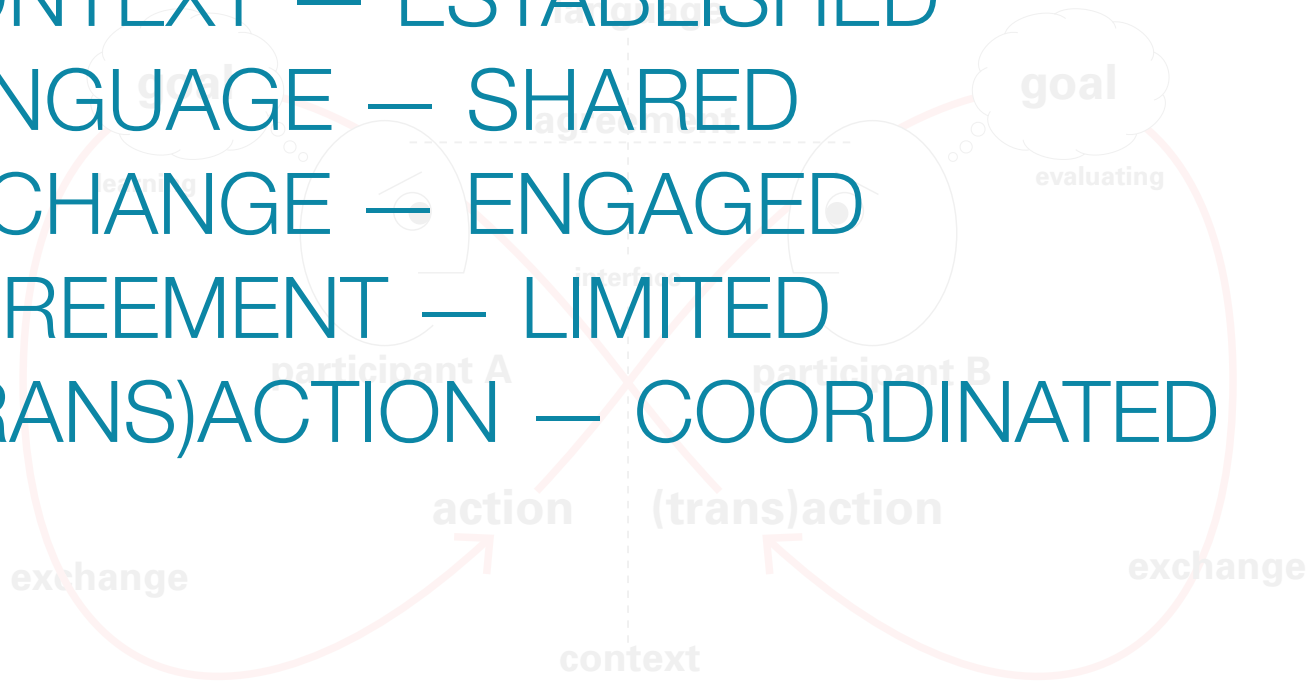


# CONVERSATION = C-L-E-A-T



CONVERSATION = C-L-E-A-T

CONTEXT — ESTABLISHED  
LANGUAGE — SHARED  
EXCHANGE — ENGAGED  
AGREEMENT — LIMITED  
(TRANS)ACTION — COORDINATED



# communication vs. conversation

	communication	conversation
theory	information theory	conversation theory
focus	reliability of channel	reliability of understanding
frame	episodic / fixed repertoire	continuous / unbounded
type of uncertainty	probabilistic	modal
atom	message	difference
molecule	message repertoire	coherence
objective + metric	correctness of message	degree of agreement
strength	disambiguating	evolving knowledge
limitation	not about new messages	takes effort to quantify

Soft Architecture Machines

Negroponte



Soft

Archi  
tec  
ture

Ma  
chines

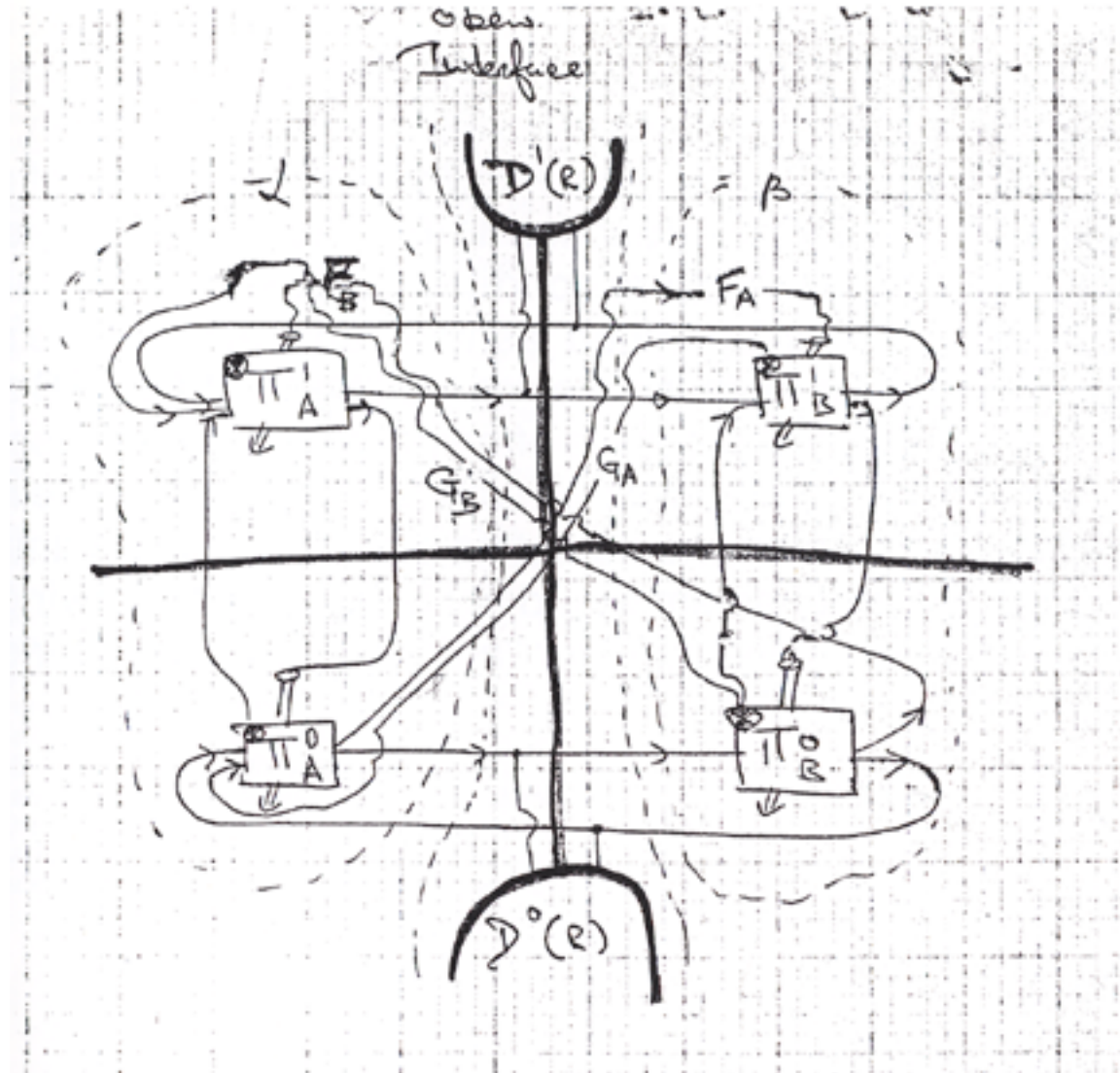
Nicholas  
Negroponte

1

# Aspects of Machine Intelligence

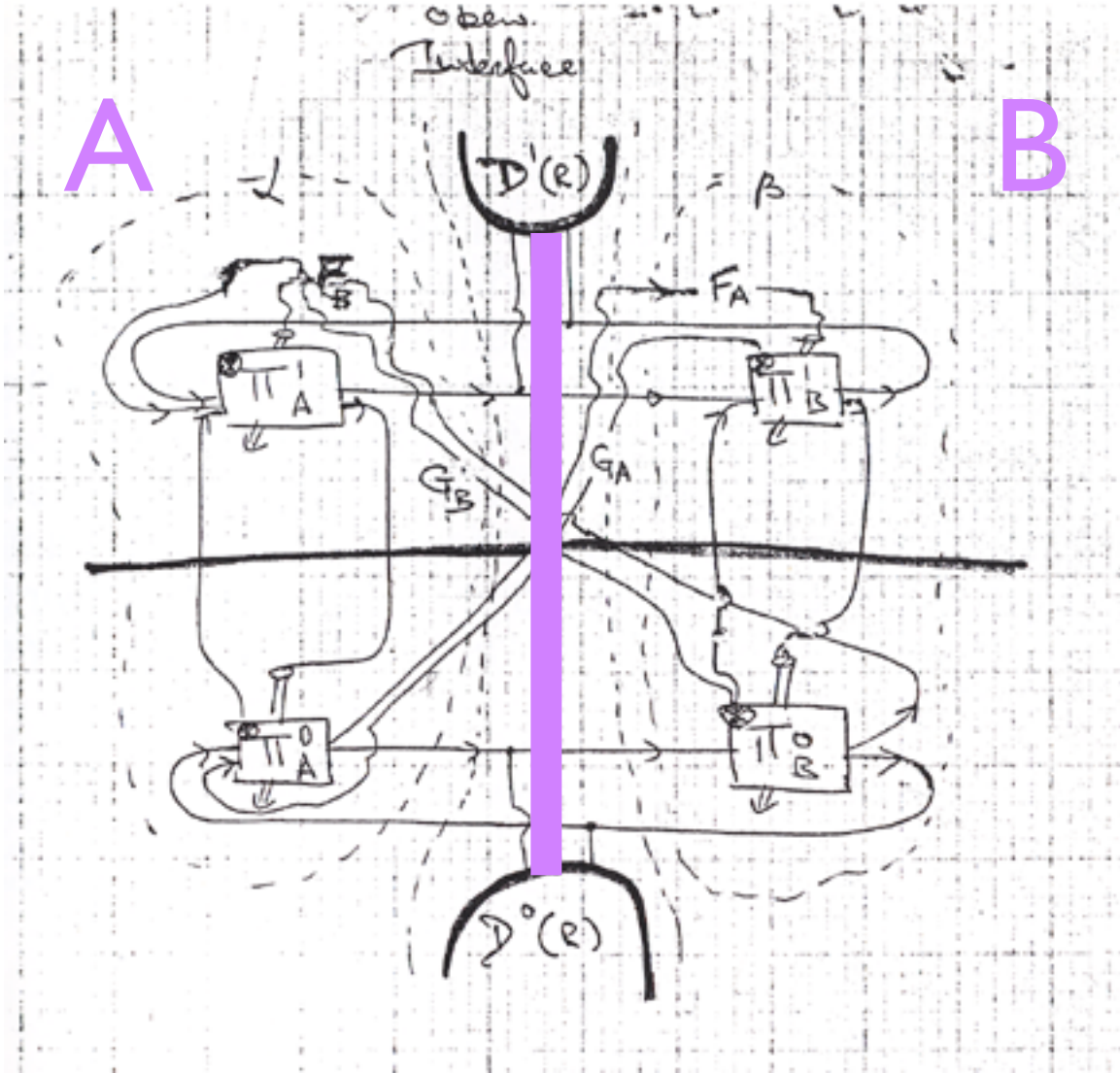
Introduction by Gordon Pask

# Pask's hand rendering from *Soft Architecture Machines*

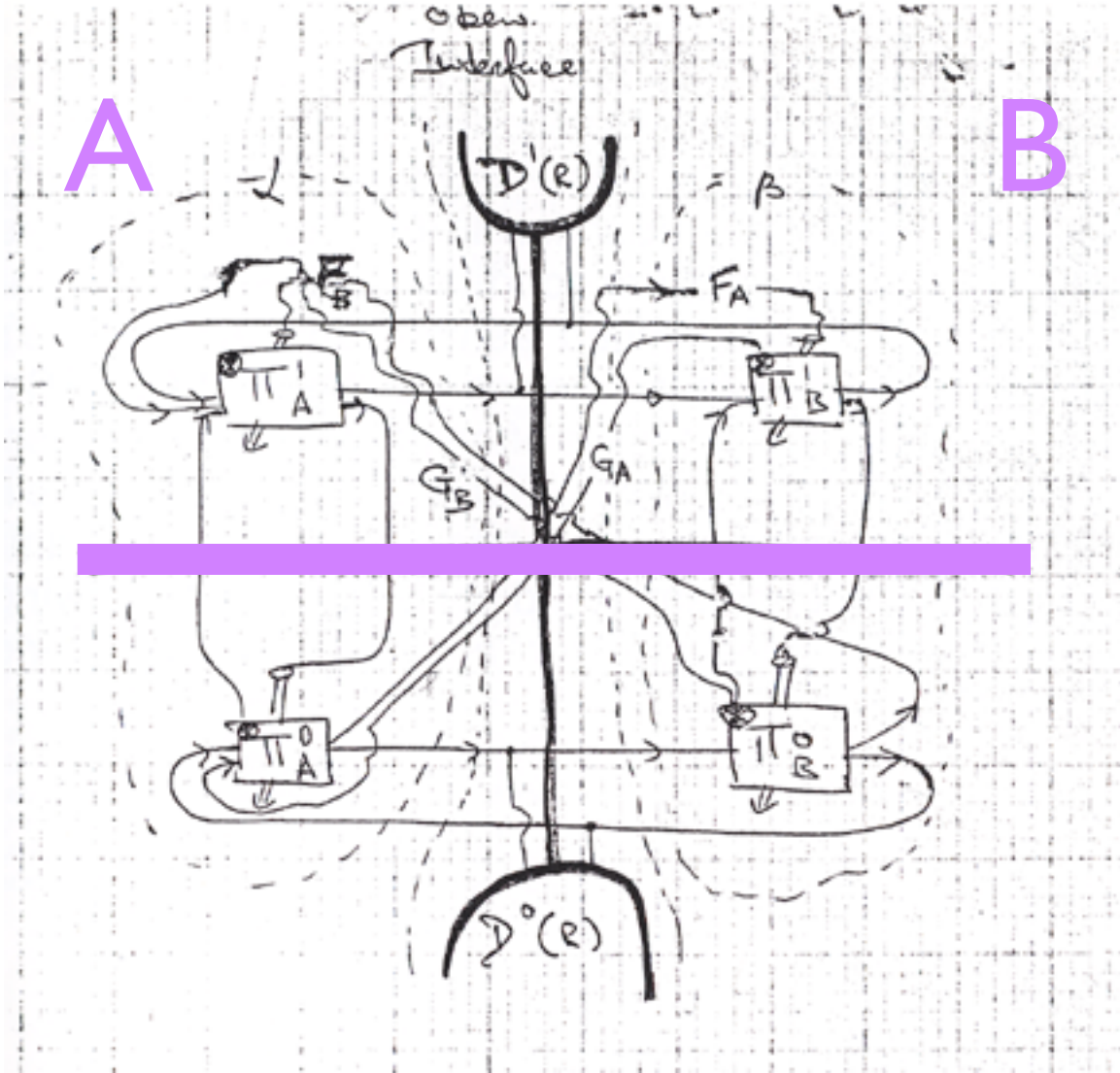




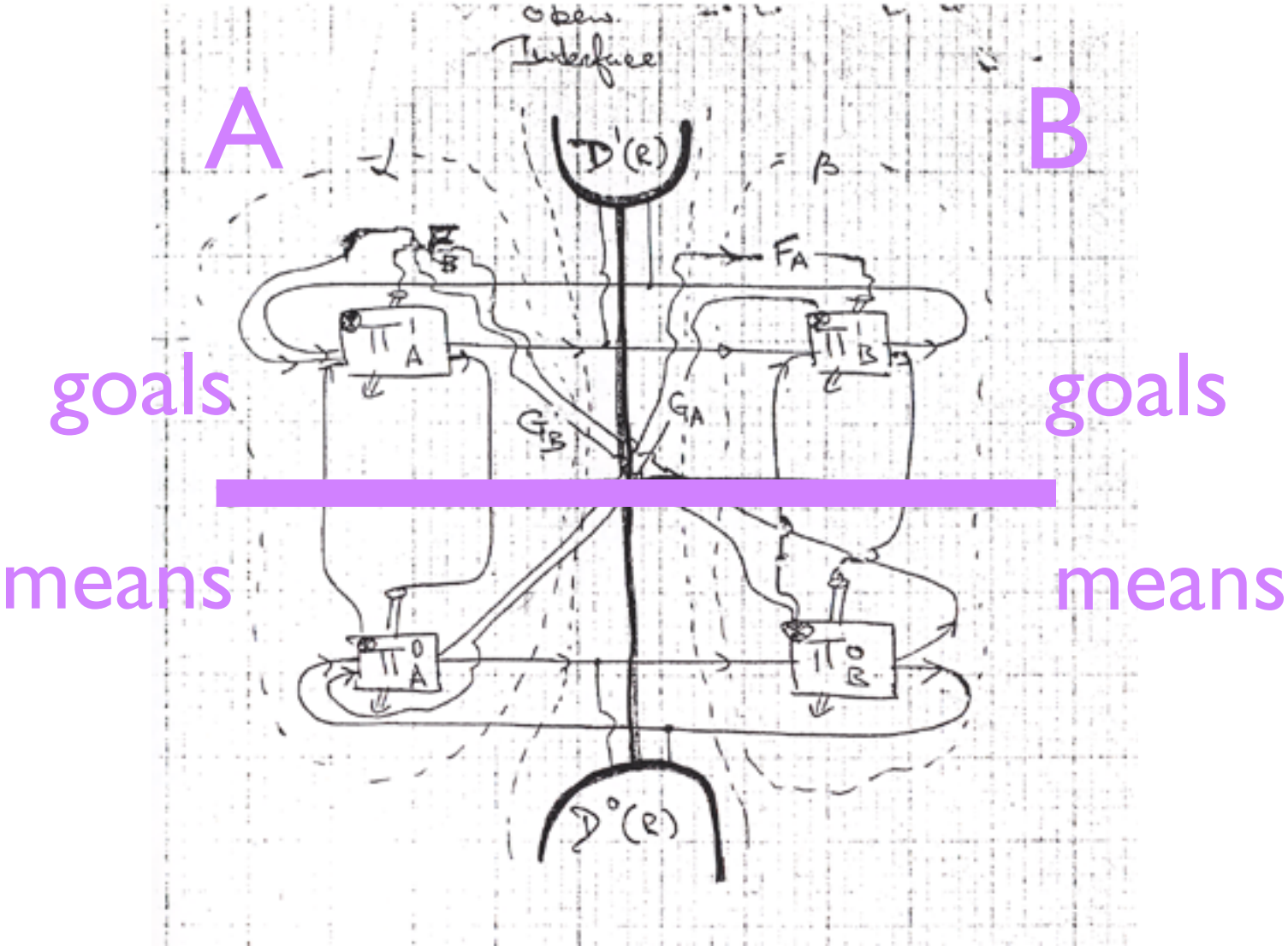
architecture—solitary action—individuals



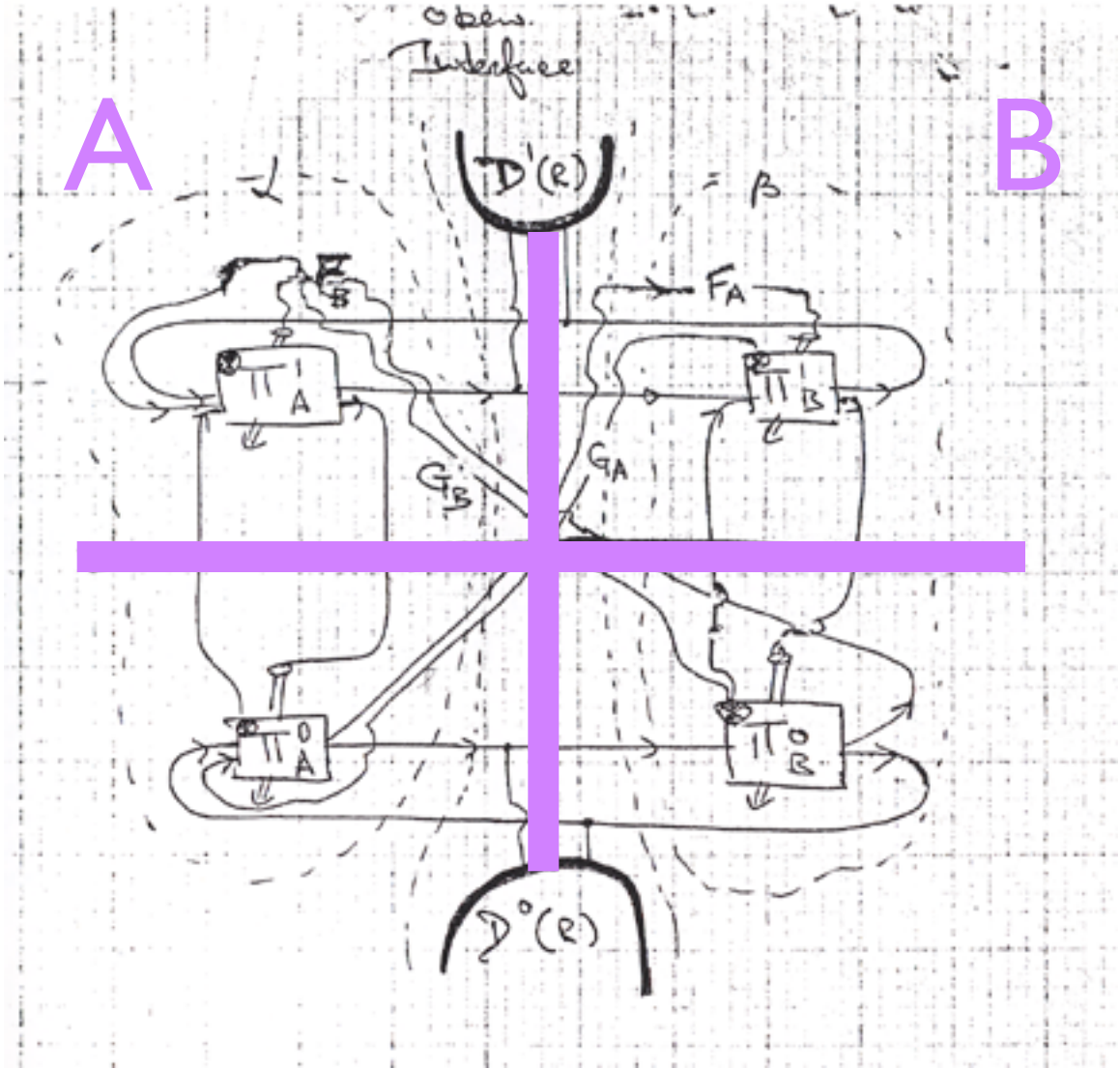
architecture—conversation—participants



architecture—conversation—participants



architecture—levels—conversation

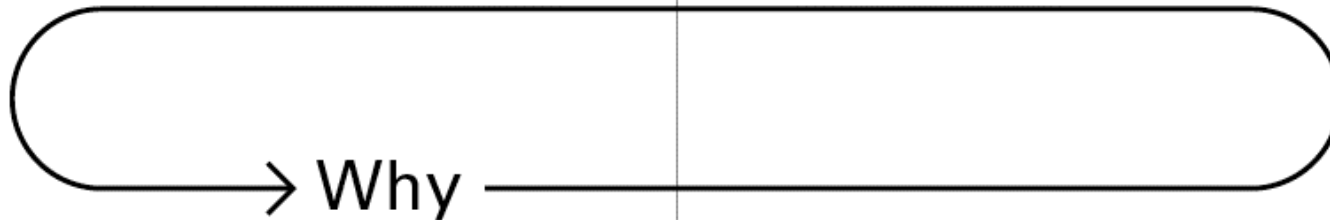


# gordon pask—circular interactions—modeling

Participant A

Participant B

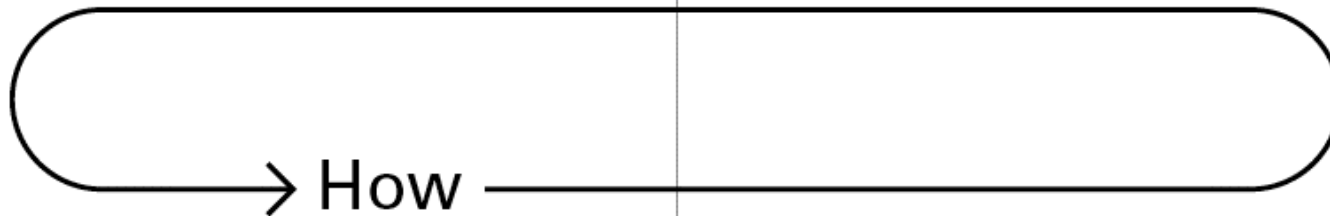
Description (L<sup>1</sup>)



The goal of the concept,  
the role each topic plays.

Example: My goal is to show you  
how to use a compass to make a  
circle on a table.

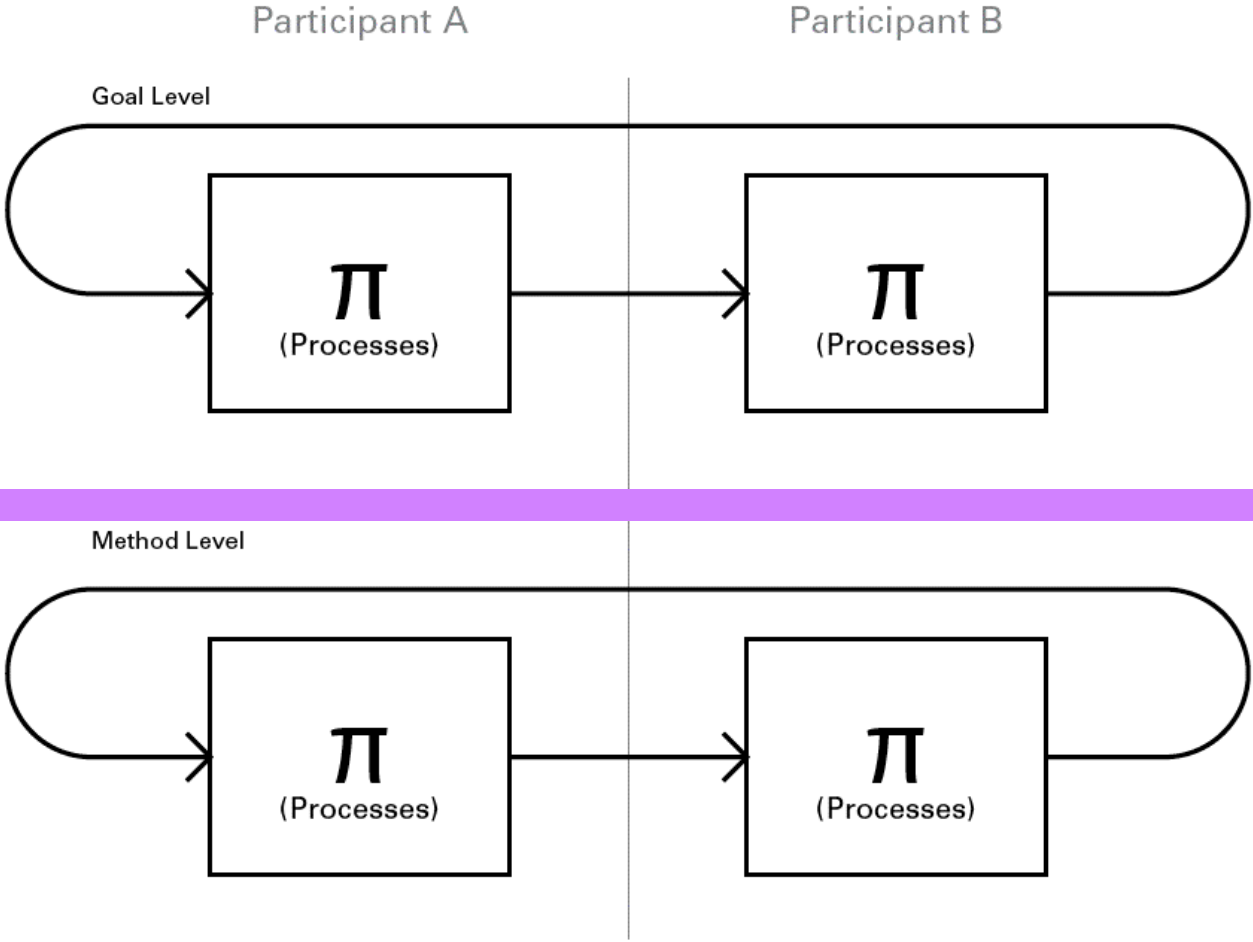
Prescription (L<sup>0</sup>)



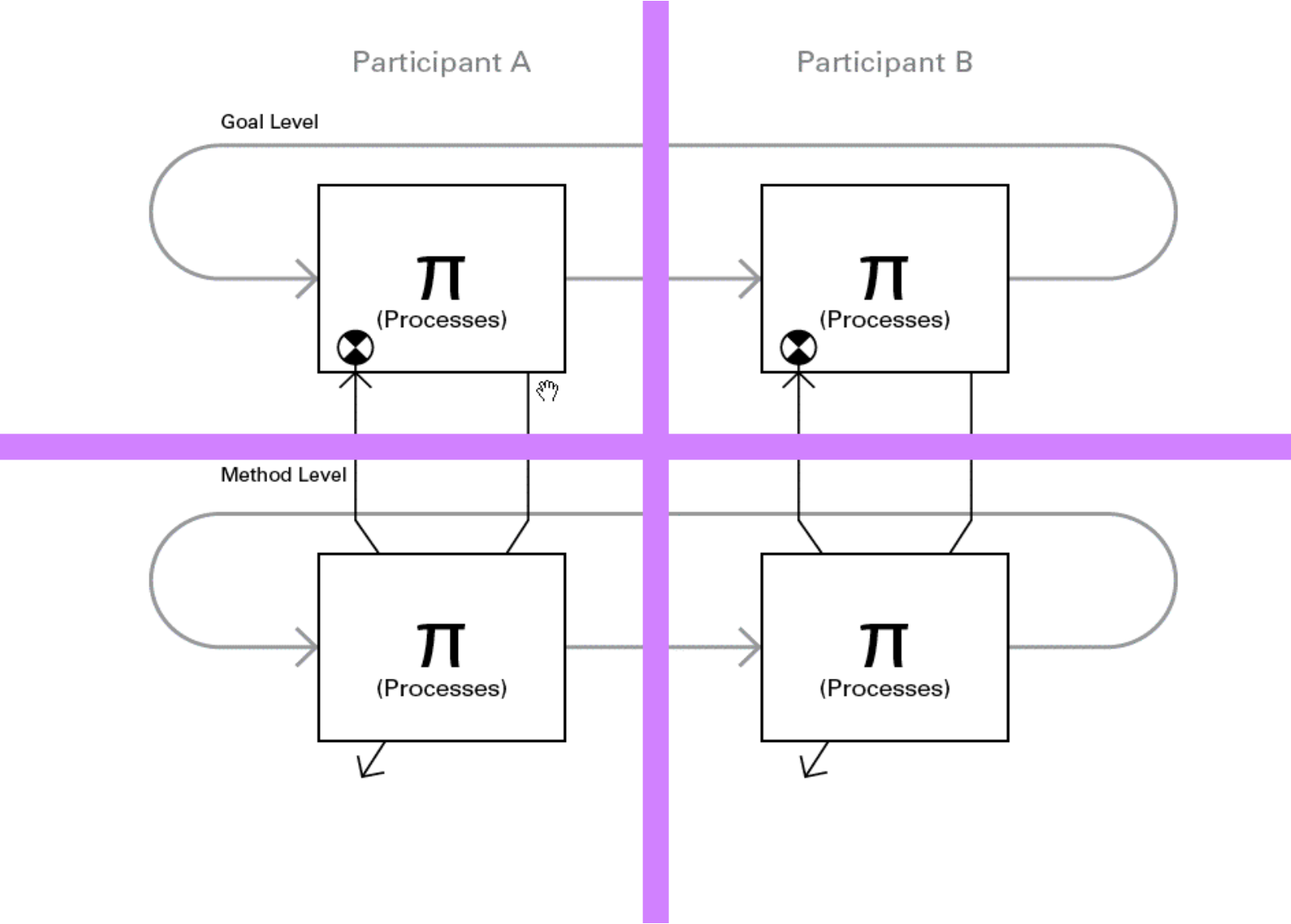
The relationships among topics;  
instructions on combining topics  
to fulfill the goal.

Example: Stick the compass point into  
the table; swing the other arm around  
the compass point so that it forms a circle.

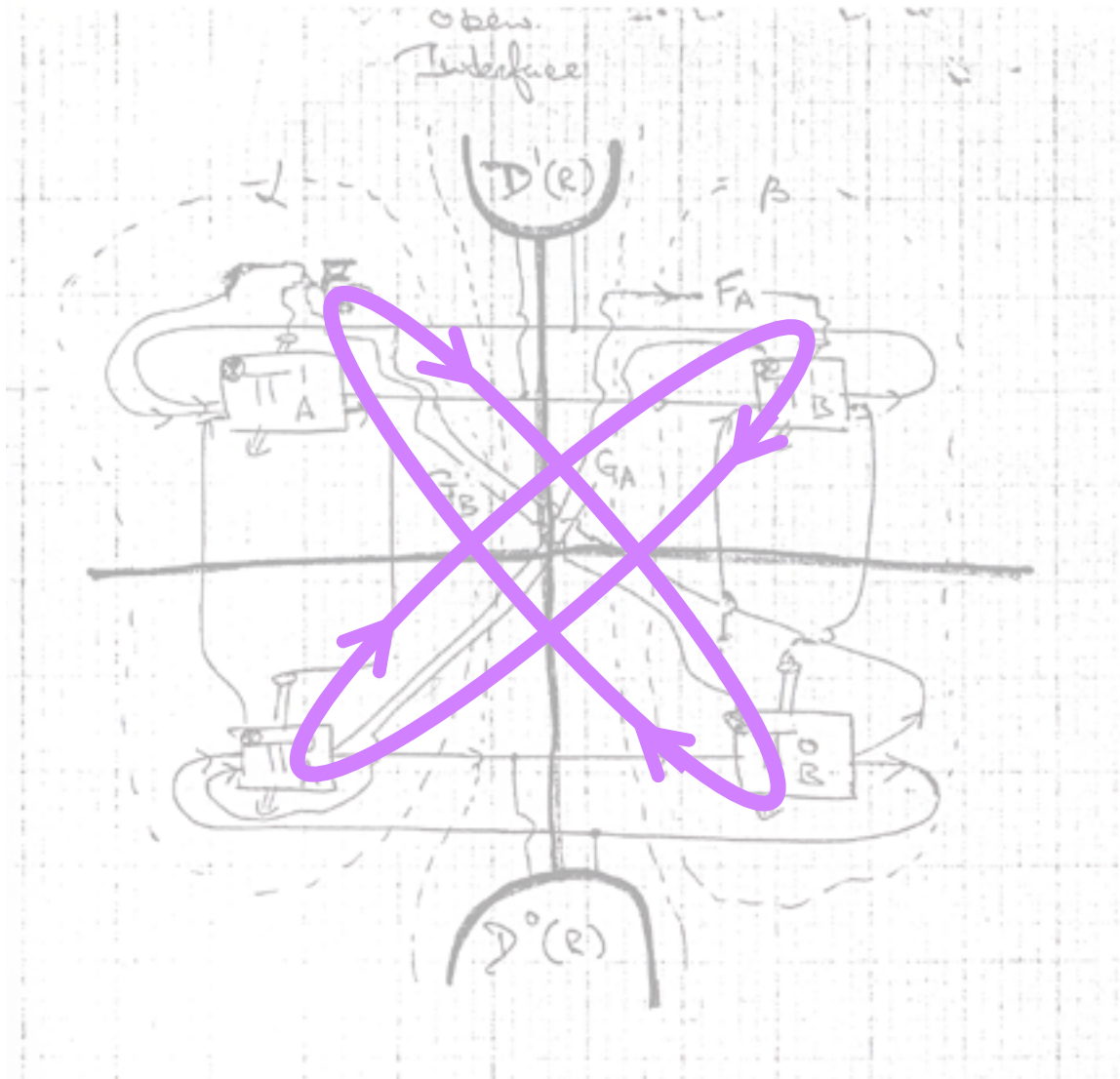
# gordon pask—circular interactions—modeling



# gordon pask—circular interactions—modeling



dance—contention—shared outcomes





# CONVERSATION

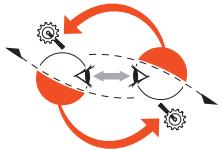
cybernetics reviewed

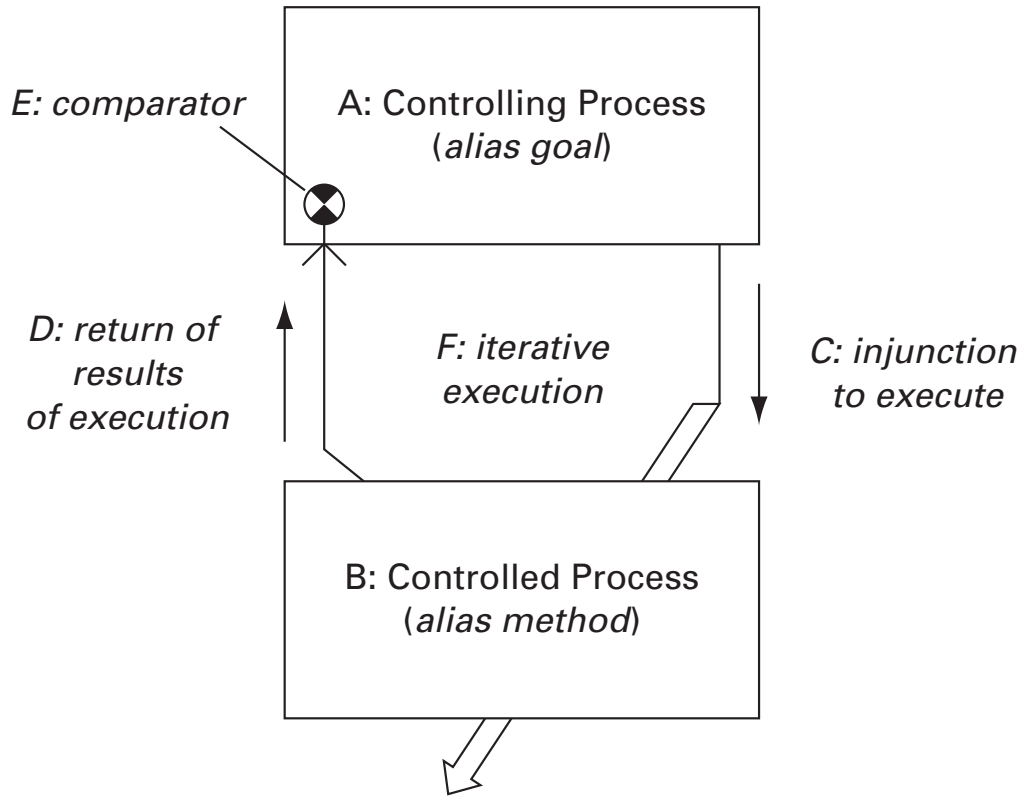
Gordon Pask

double-loop architectures

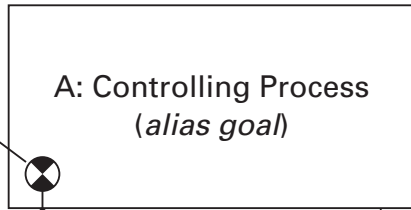
conversation theory

applications





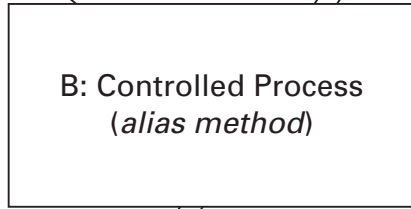
*E: comparator*



*D: return of results of execution*



*F: iterative execution*



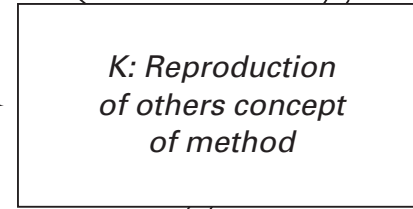
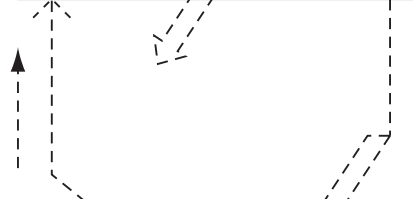
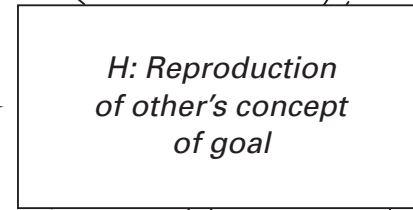
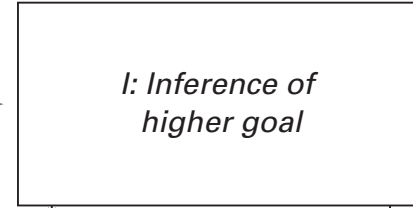
*G: Communication about goal*



*C: injunction to execute*



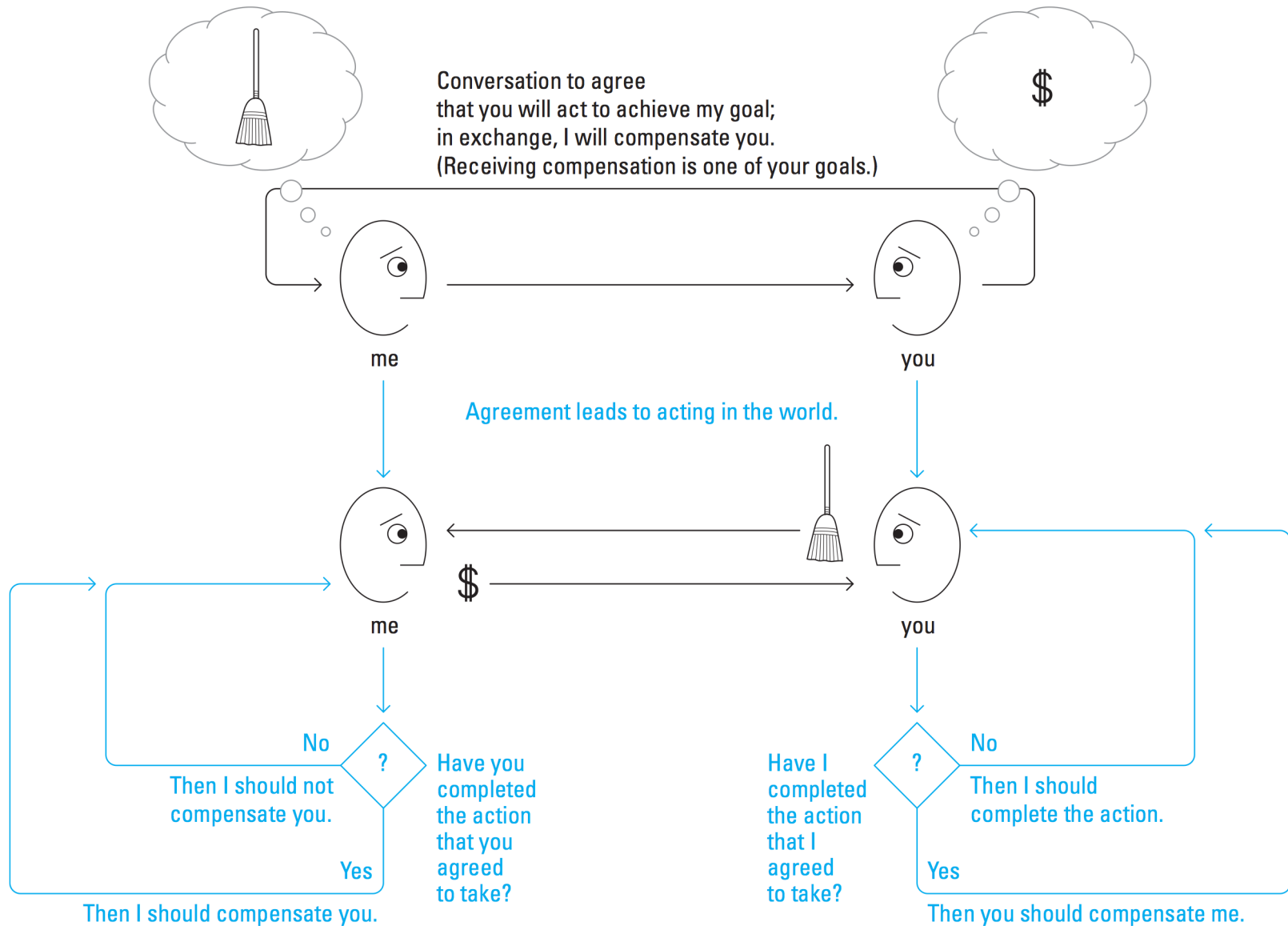
*J: Communication about method*



*L: Check of consistency*

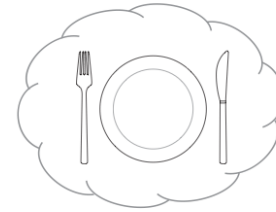
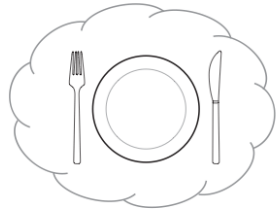


# coöperation as coordination



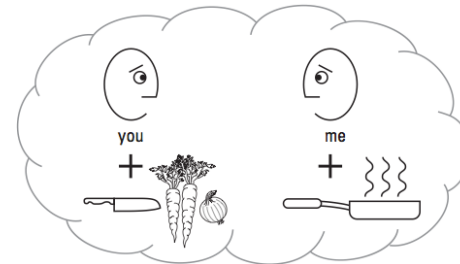
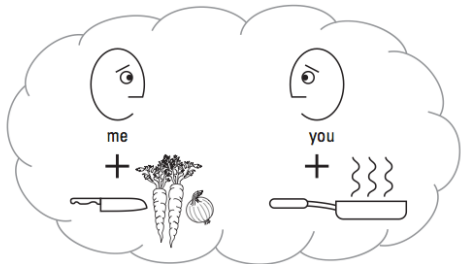
# coöperation as collaboration

Conversation to agree on a goal.



Agreement leads to...

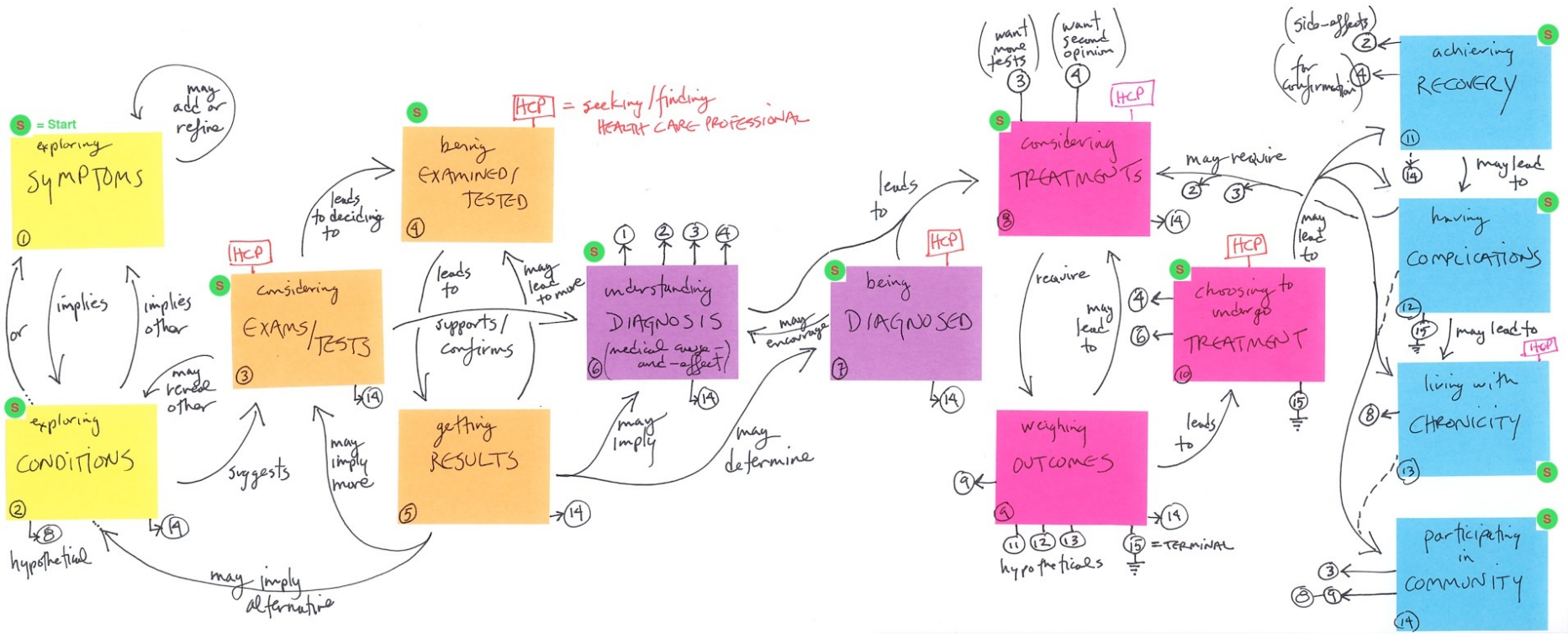
Conversation to agree on action.



Agreement leads to acting in the world.

may lead to a new...

# user interfaces / conversing with myself



S = Start

exploring SYMPTOMS  
①

may add or refine

S

being EXAMINED / TESTED  
④

HCP = seeking / finding HEALTH CARE PRO

HCP

considering EXAMS / TESTS  
③

leads to deciding to

leads to supports / confirms  
may lead to more

① ② ③ ④  
S understanding DIAGNOSIS (medical cause - and -effect)  
⑥

or implies implies other

exploring CONDITIONS  
②

may reveal other

suggests

may imply more

getting RESULTS  
⑤

may imply

⑧ hypothetical

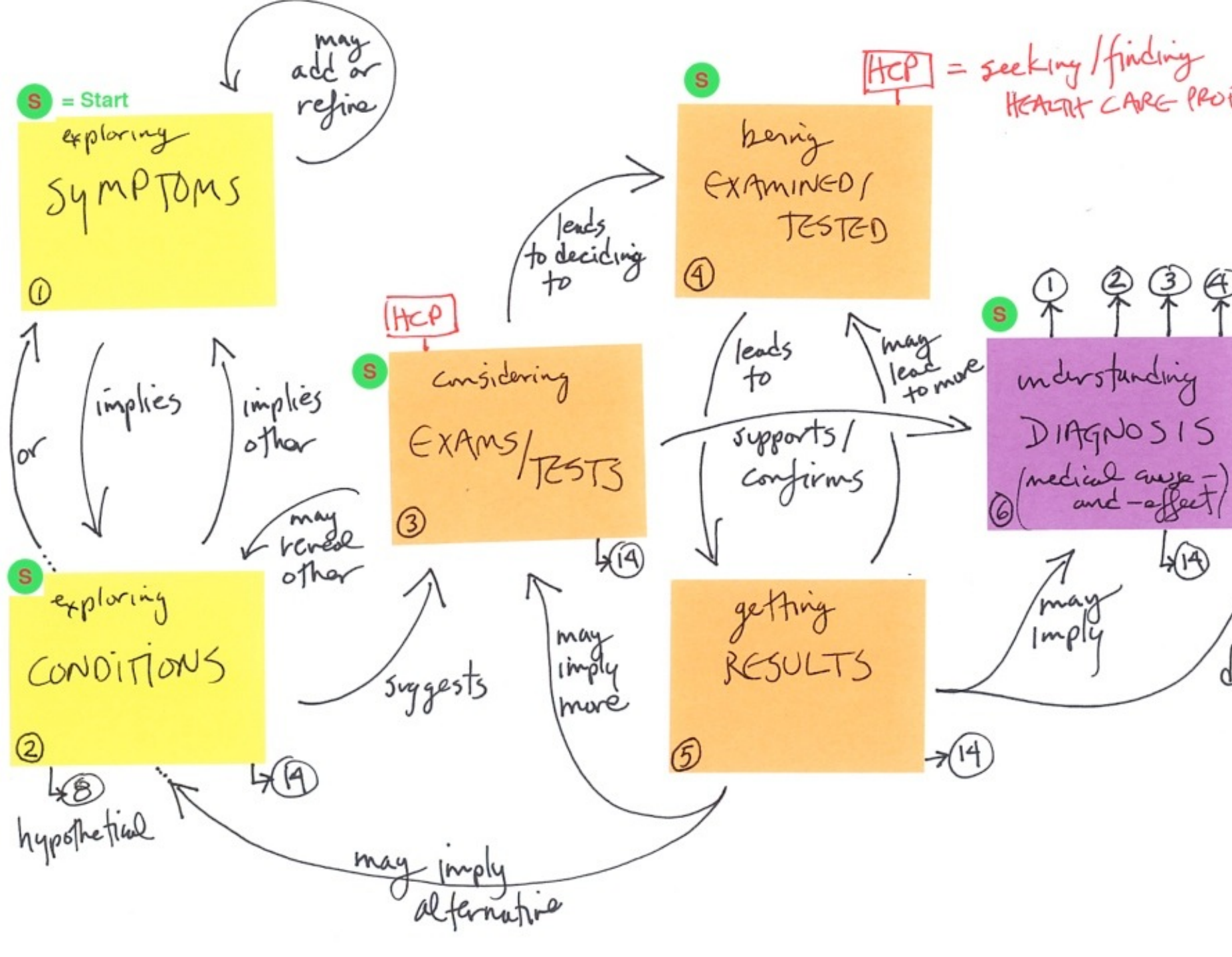
⑨

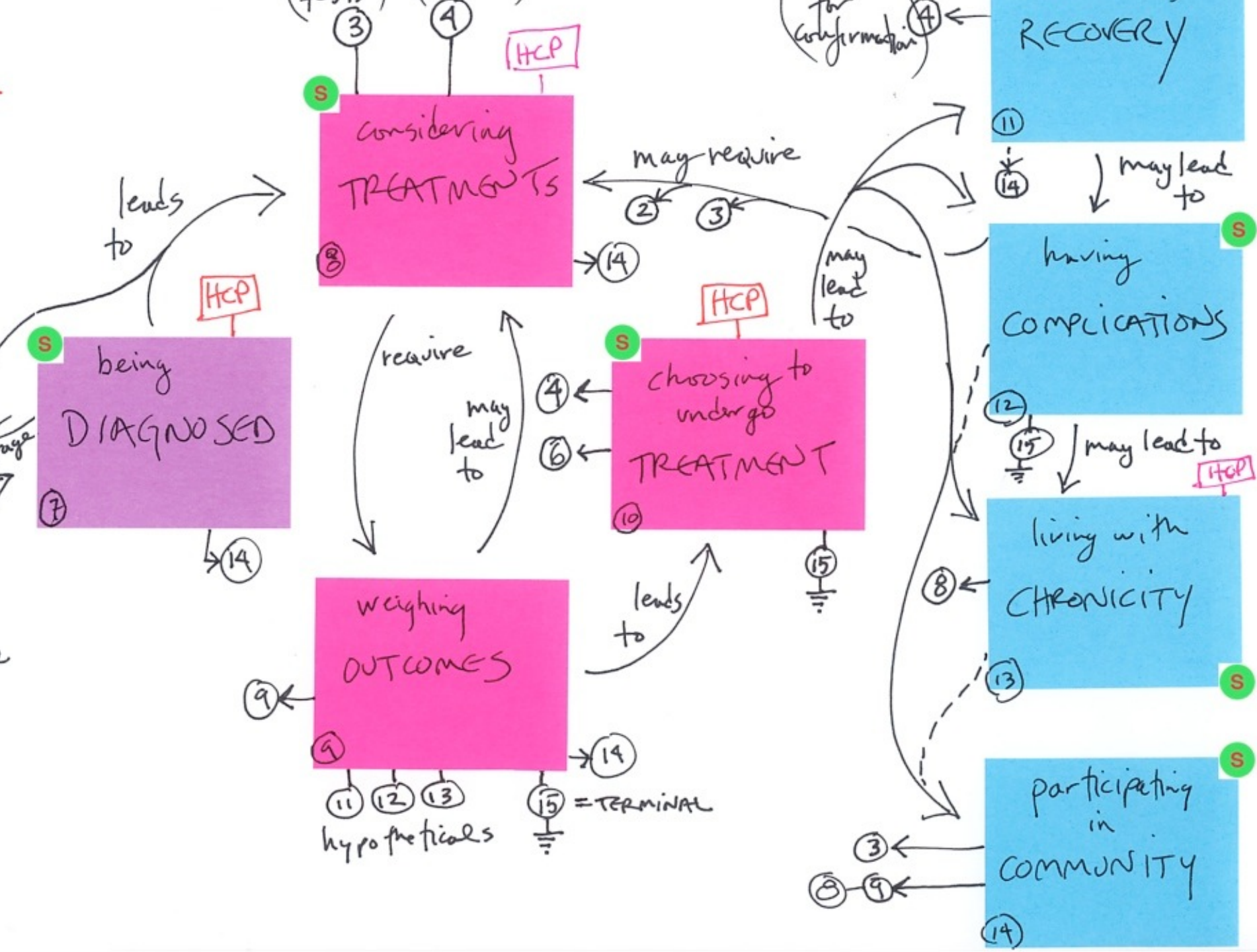
⑭

⑭

⑭

may imply alternative









# requisite variety

cybernetics has a rigorous definition of the limitations of a system to achieve its goal...

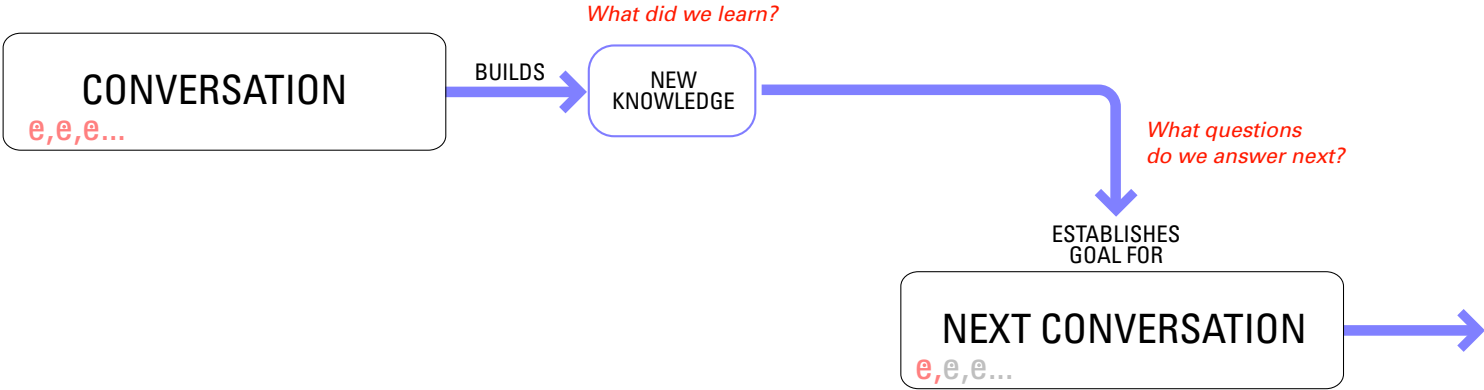
which can be applied to social systems

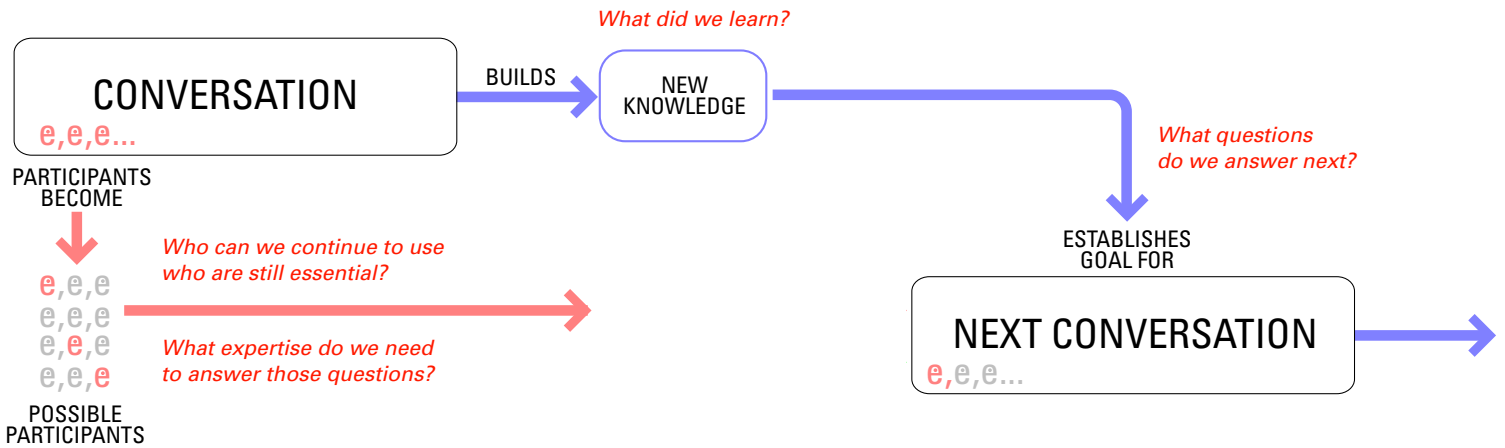
- variety is defined as capacity for conversation
- local truth controls the “essential variables” that determine the viability system

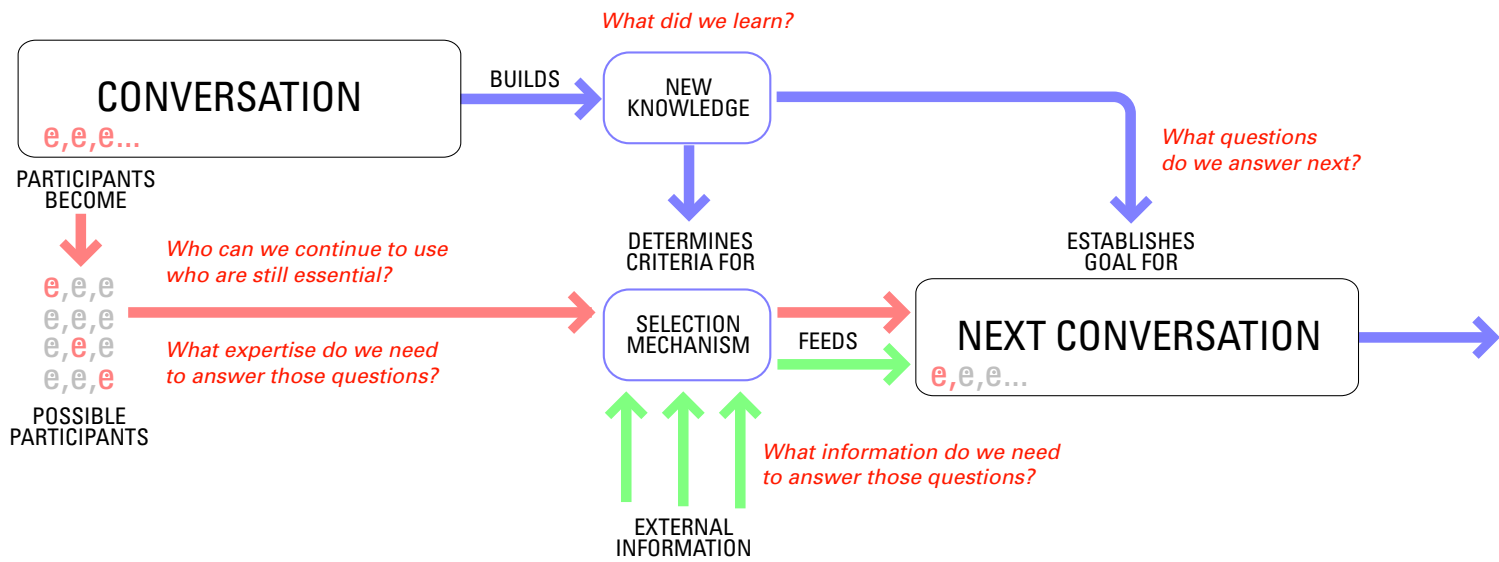
## CONVERSATION

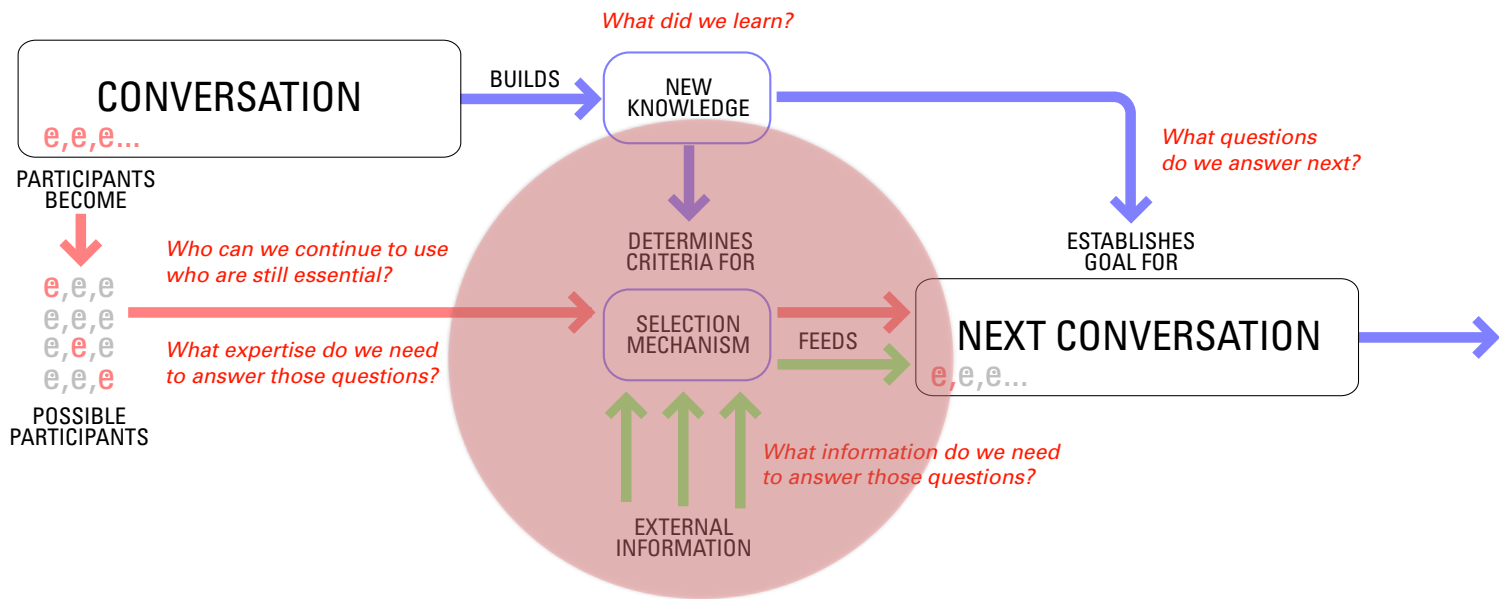
e,e,e...





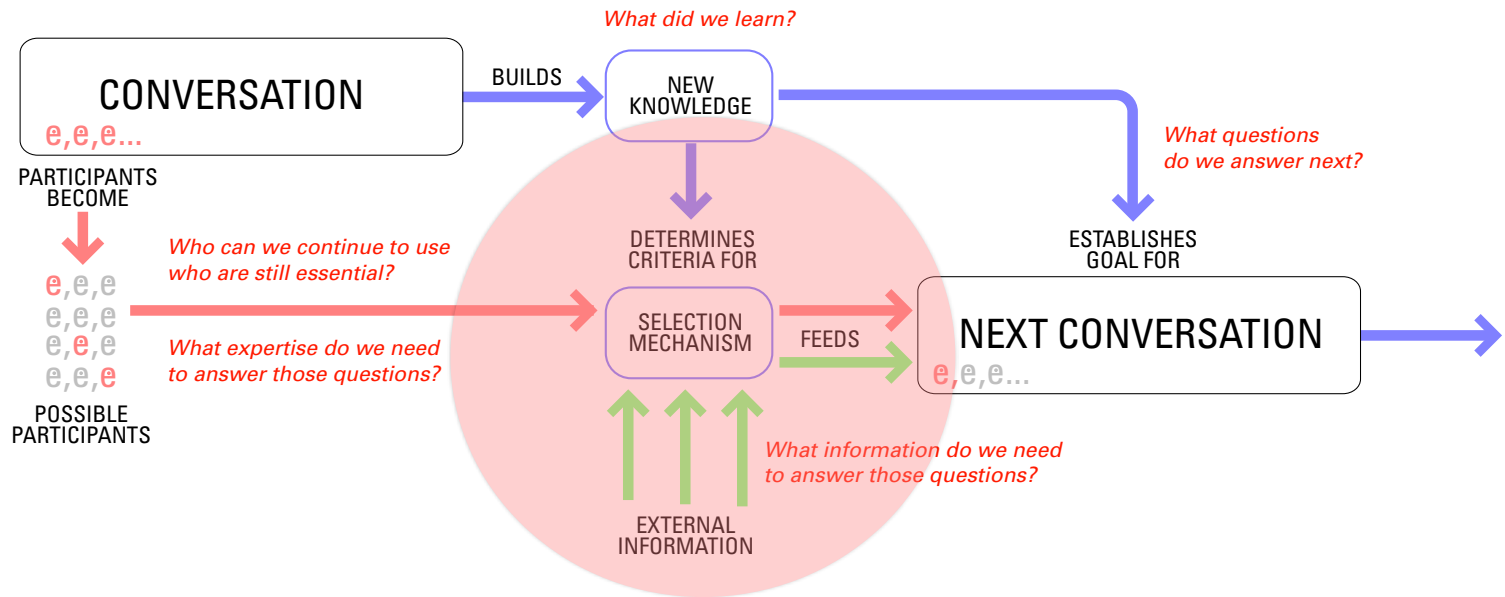








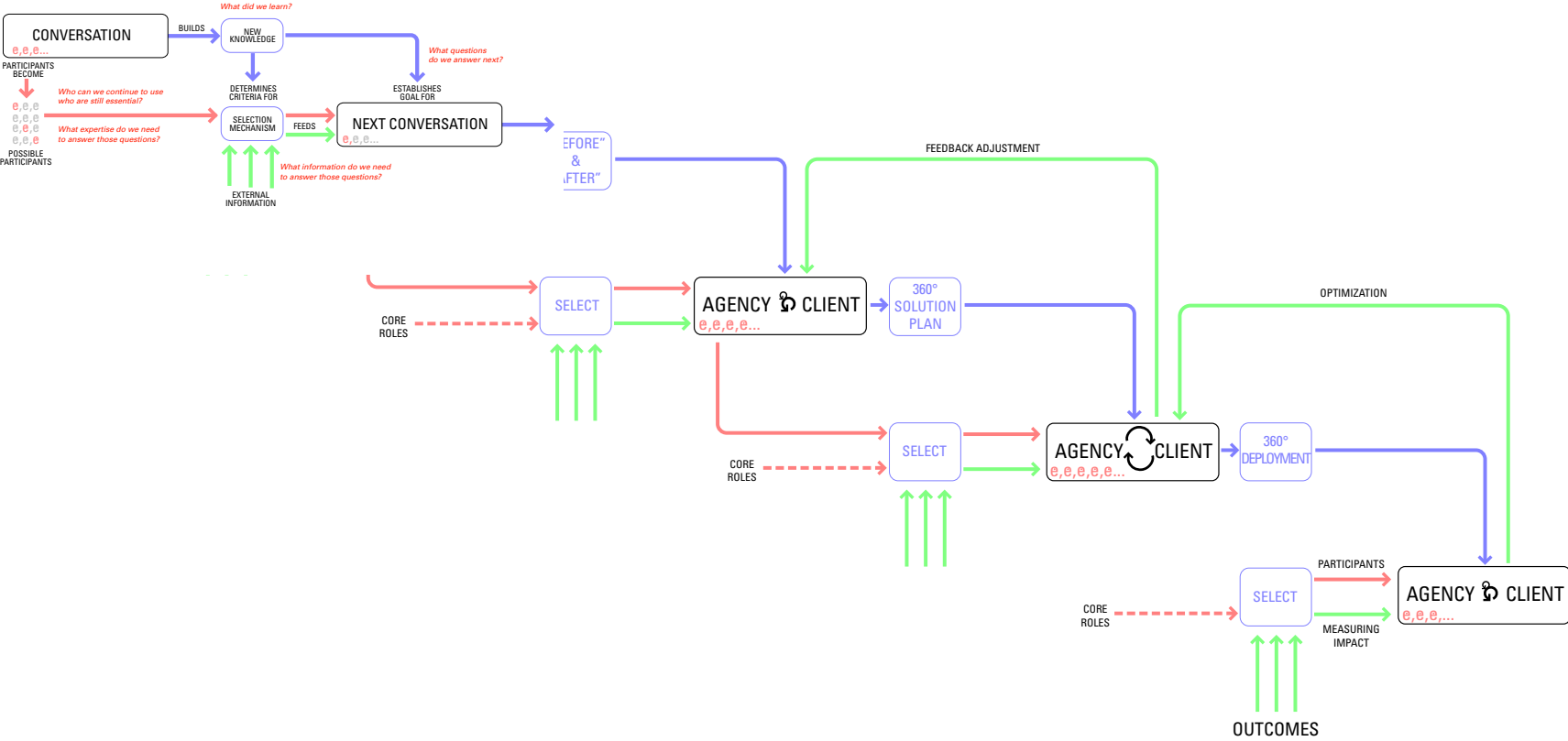
# designing the cadence of conversations

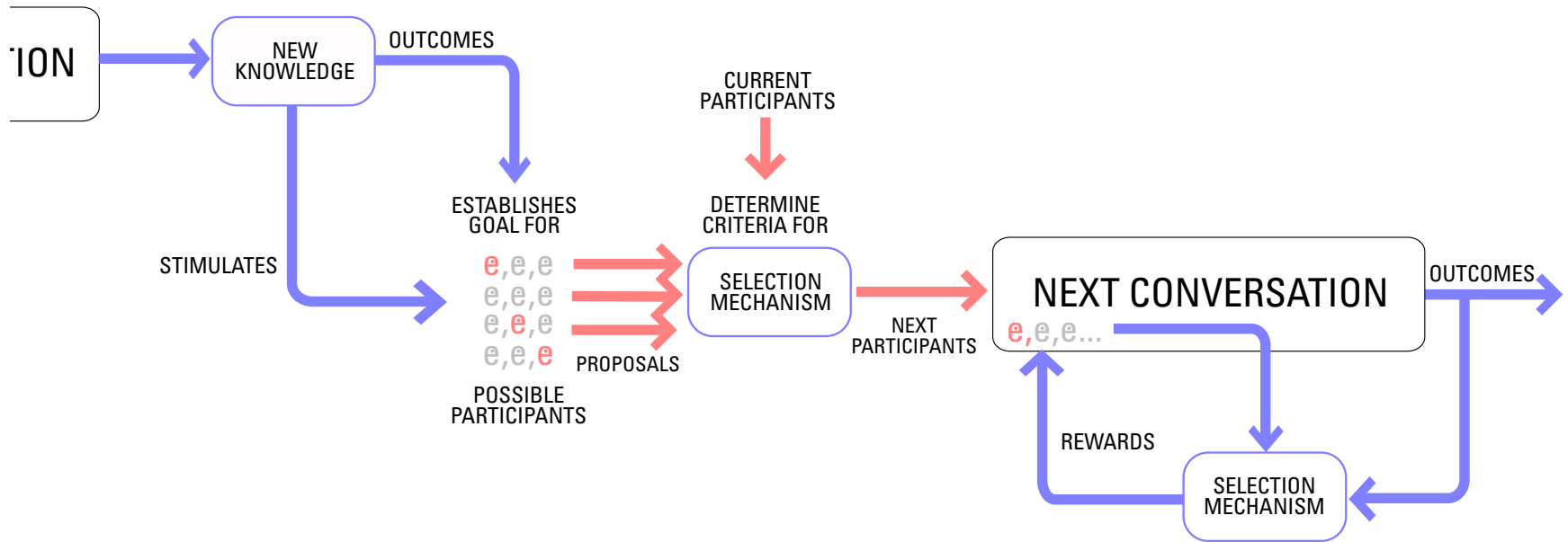


solution

delivery

evaluation





# co-evolution

cybernetics models the subjective and objective interactions inherent in any complex system that includes social / linguistic components

Notes on the  
Role of  
**Leadership**  
**and Language**  
in Regenerating  
Organizations

# An organization is its language.

Ultimately,  
an organization consists of conversations:  
who talks to whom, about what.

Each conversation  
is recognized, selected, and amplified  
(or ignored) by the system.  
Decisions, actions, and a sense of valid purpose  
grow out of these conversations.

Conversation leads to agreement.  
Agreement leads to transaction.

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# Narrowing language increases efficiency.

Organizations create their own internal language to solve specific problems.

This language serves as a kind of shorthand: Managers use it every day, knowing they will be clearly understood.

Over time, this internal language grows increasingly specialized — and narrow.



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This language serves as a kind of shorthand: Managers use it every day, knowing they will be clearly understood.

This internal language is designed to address the needs of the present-day business. It helps the organization's managers answer familiar questions and thus increases efficiencies.

Over time, this internal language grows increasingly specialized—and narrow.

# Narrowing language also increases ignorance.

The organization's internal language is designed to help managers facilitate present-day business — not look beyond it.

Using the internal language, managers increase efficiencies, but cannot recognize new fields of research, new discoveries, new approaches.

e.

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# Past language limits future vision.

Managers understand the organization's past behavior.  
But this knowledge,  
and the language that accompanies it,  
limit their vision  
of the organization's potential future state.

Using the language of the past,  
managers may try to provide a vision for the future.  
But it is an old future—  
a memory of what the future could be.

Managers may strive for fundamental change,  
but their language prevents them from achieving it.

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# Expanding **language** increases opportunity.

The conversations necessary  
for generating new opportunities  
come from outside the system.

For an organization to survive,  
it must be able to acquire  
new, relevant language domains.

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# To regenerate, an organization creates a new **language**.

To support an organization's future viability, effective decision makers actively introduce change into the system.

They do so by generating new language that appropriate groups in the organization come to understand and embrace.

This new language does not overtly challenge the pre-existing, efficient system, but rather creates new distinctions and supportive relationships.



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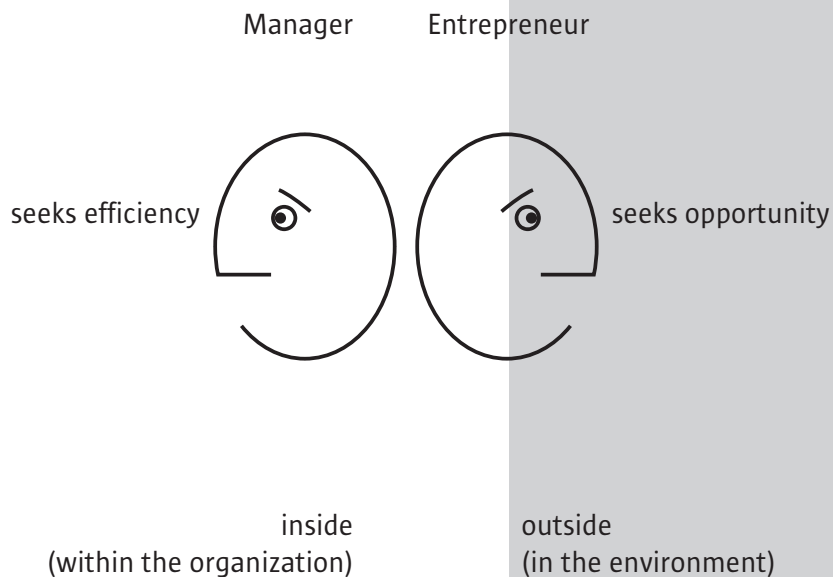
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# Manager and Entrepreneur.

The Manager is responsible for improving the organization's present-day performance. Acting in what he perceives to be his own self-interest, he uses the organization's current language to improve efficiencies.

The Entrepreneur does not concern herself with present-day business. Acting in what she perceives to be her own self-interest, she strives to ensure the organization's future by facilitating its evolution.



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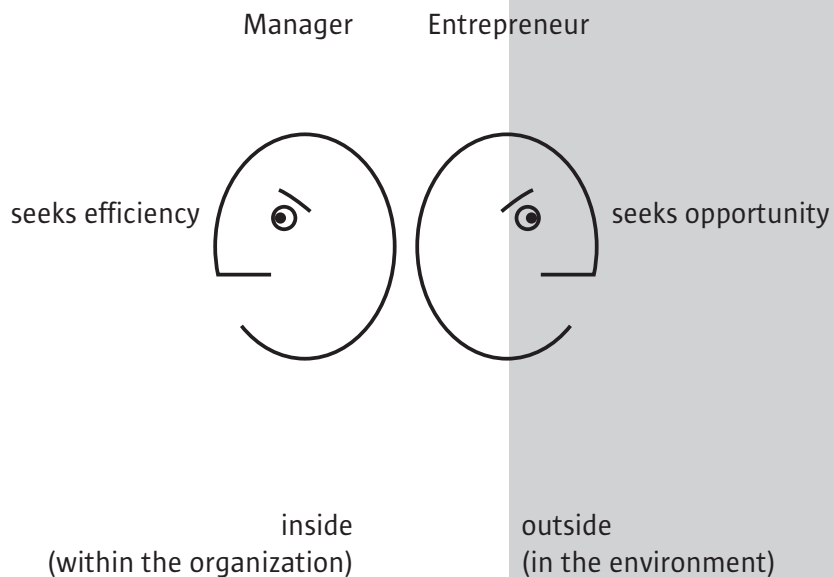
The Entrepreneur does not concern herself with present-day business. Acting in what she perceives to be her own self-interest, she strives to ensure the organization's future by facilitating its evolution.

Managers' reaction to  
Entrepreneurs' language:

“Don't distract me with future problems.”

“That's a waste of time.”

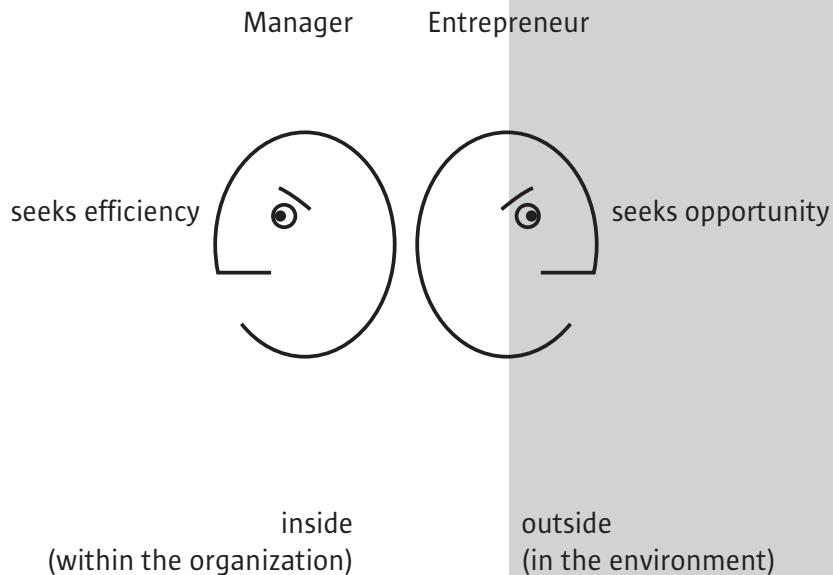
“Stop taking resources away from what's important.”



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Entrepreneurs' reaction to Managers' language:

“You are stuck in the past.”

“What you want to do is no longer relevant.”

“Stop taking resources away from what's important.”

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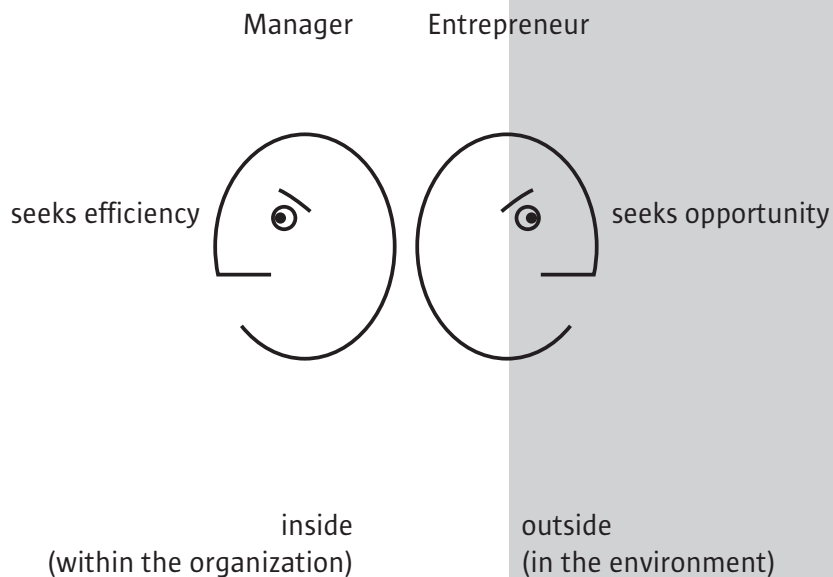
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But...

Managers and Entrepreneurs are both necessary for the long-term viability of an organization.

Managers' language improves quality, brings about efficiencies, and focuses on today.

Entrepreneurs' language increases variety, fosters insight, and focuses on tomorrow.



Notes on the  
Role of  
**Leadership**  
**and Language**  
in Regenerating  
Organizations

# CONVERSATION

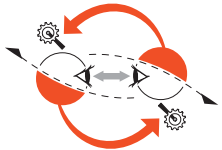
cybernetics reviewed

Gordon Pask

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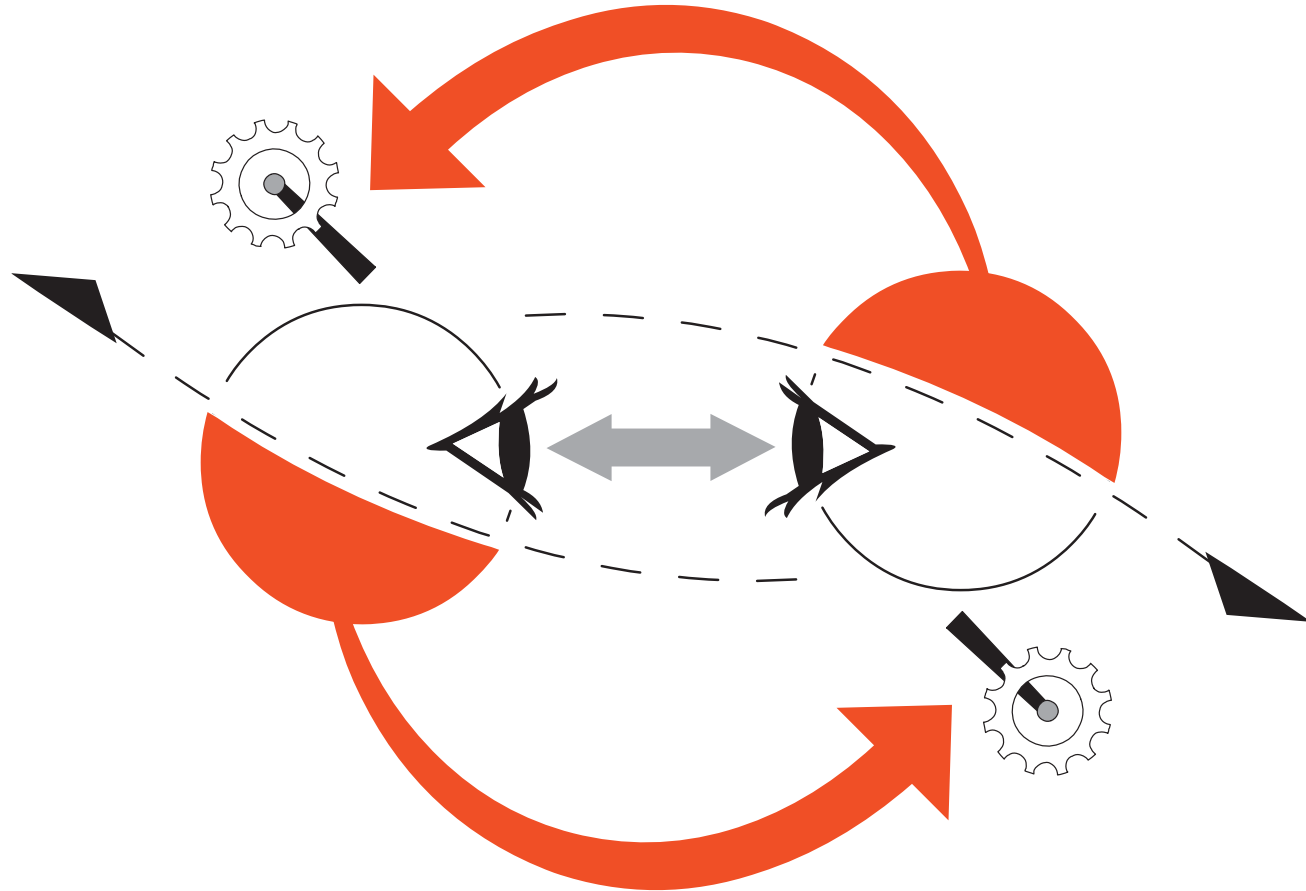
applications





# CYBERNETICS CONVERSATION DESIGN

CUSO SEMINAR — University of Fribourg  
Dr Paul Pangaro — New York City  
November 2014



pangaro@generalcybernetics.net